#### 2024 Annual Real Estate Report



# Michael J. Mendenhall

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http://www.mjmhouses.com CalBRE #00872602





# The Real Estate Report

# Prices & Sales Up in 2024

The median sales price for single-family, re-sale homes was \$1,911,398 for the year, a gain of 1.1% from 2023. The average sales price gained 1.9% to \$2,302,571.

Home sales rose last year. They gained 3.8% from the year before. There were 7,332 homes sold.

Home inventory was up 1.5% year-over-year. There were an average of 566 homes listed for sale each month in 2023.

The sales price to list price ratio for the year was 106.5%.

The median sales price for resale condominiums rose 1% last year to \$995,365. The average price rose 0.2% to \$1,078,575.

Condo sales were up 3.5% from 2022. There were 3,109 condos sold.

Condo inventory was up year-overyear by 1.5%. There were an average of 566 condos listed for sale each month. The average from 2003 to 2020 is 833.

The market, while still favoring sellers, will be constrained by low inventory. A major reason for this is that boomers aren't moving. The sales tax on real estate is egregious. Plus their mortgage rates are lower than what they can get by downsizing. So, boomers are staying put.

For assistance in this market, do not hesitate to contact me. If you are thinking of selling, I can provide a free comparative market analysis. Also, if you go to my on-

line report and click on Recent Sales & Listings, you will see what has sold, what is for sale and what is pending in your neighborhood.

The on-line report is at: https://mendenhall.rereport.com/



					Santa C	lara Co	unty			
SINGLE-	FAMILY	HOI	MES					% Chan	ge from Yea	r Before
			Pri	ces					Pri	ces
Year	Sales		Median		Average	SP/LP	DOI	Sales	Med	Ave
2012	11,990	\$	640,000	\$	833,954	101.5%	34			
2013	10,981	\$	780,000	\$	993,306	104.1%	32	-8.4%	21.9%	19.1%
2014	10,230	\$	855,000	\$	1,120,710	104.1%	18	-6.8%	9.6%	12.8%
2015	10,574	\$	950,000	\$	1,246,600	105.2%	21	3.4%	11.1%	11.2%
2016	10,001	\$	1,020,000	\$	1,284,700	102.8%	18	-5.4%	7.4%	3.1%
2017	10,327	\$	1,175,000	\$	1,446,320	106.0%	10	3.3%	15.2%	12.6%
2018	9,322	\$	1,337,500	\$	1,619,200	106.8%	27	-9.7%	13.8%	12.0%
2019	8,961	\$	1,258,000	\$	1,541,280	100.9%	23	-3.9%	-5.9%	-4.8%
2020	9,207	\$	1,380,000	\$	1,685,830	102.7%	17	2.7%	9.7%	9.4%
2021	11,158	\$	1,626,000	\$	2,004,100	109.1%	7	21.2%	17.8%	18.9%
2022	7,992	\$	1,780,000	\$	2,132,640	107.6%	22	-28.4%	9.5%	6.4%
2023	7,064	\$	1,890,000	\$	2,260,120	106.6%	36	-11.6%	6.2%	6.0%
2024	7,332	\$	1,911,398	\$	2,302,571	106.5%	27	3.8%	1.1%	1.9%

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Saı	nta Clara	ounty Homes - Prices & Sales	
	\$2,600		16,000
	\$2,100		11 000
6	\$1,600		11,000
Thousands	\$1,100		- 6,000
Th	\$600		
	\$100	012 2013 2014 2015 2016 2017 2018 2019 2020 2021 2022 2023 2024	1,000
	M		eport.com
_			eport.com

Sa	nta Clara Coun	ty Condos - Prices & Sales		
	\$1,600			<sub>_</sub> 6,000
	\$1,100			- 5,000
,,	\$1,100			4,000
Thousands	\$600 -			- 3,000
=				- 2,000
	\$100			1,000
	2012	2013 2014 2015 2016 2017 201	3 2019 2020 2021 20	
	Median	Average Sales		© 2024 rereport.com

	Santa Clara County													
Condomi	niums							% Chan	ge from Yeaı	Before				
			Pri	ces					Pric	ces				
Year	Sales		Median		Average	SP/LP	DOI	Sales	Med	Ave				
2012	4,517	\$	365,000	\$	414,108	102.1%	27							
2013	4,754	\$	477,000	\$	520,910	104.8%	24	5.2%	30.7%	25.8%				
2014	4,462	\$	530,000	\$	583,557	103.3%	8	-6.1%	11.1%	12.0%				
2015	4,240	\$	610,000	\$	668,555	105.8%	12	-5.0%	15.1%	14.6%				
2016	4,218	\$	660,000	\$	730,128	103.6%	14	-0.5%	8.2%	9.2%				
2017	4,156	\$	730,000	\$	802,880	105.8%	2	-1.5%	10.6%	10.0%				
2018	3,653	\$	887,000	\$	954,689	108.7%	29	-12.1%	21.5%	18.9%				
2019	3,554	\$	827,750	\$	893,232	100.4%	33	-2.7%	-6.7%	-6.4%				
2020	3,578	\$	811,000	\$	887,438	100.8%	39	0.7%	-2.0%	-0.6%				
2021	5,277	\$	899,000	\$	975,099	103.8%	7	47.5%	10.9%	9.9%				
2022	3,818	\$	960,000	\$	1,042,230	105.9%	21	-27.6%	6.8%	6.9%				
2023	3,003	\$	990,000	\$	1,076,260	103.7%	48	-21.3%	3.1%	3.3%				
2024	3,109	\$	999,635	\$	1,078,575	103.4%	39	3.5%	1.0%	0.2%				

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Based on information from MLS Listings. Inc. Due to MLS reporting and allowable reporting policy, this data is only informational and may not be completely accurate. Therefore, we do not guarantee the data accuracy.

Campbell SINGLE-FAMILY HOMES % Change from Year Before **Prices** SP/LP Year | Sales Median DOM Sales Med <u>Average</u> Ave 2012 320 \$ 738,462 \$ 700,500 100.4% 43 282 \$ 816,500 \$ 103.6% 25 -11.9% 10.6% 25.8% 2013 881,456 2014 281 \$ 945,000 \$ 1,008,610 105.3% 19 -0.4% 15.7% 14.4% 14.0% 2015 266 \$ 1,082,250 \$ 1,149,520 106.4% 18 -5.3% 14.5% 288 \$ 1,231,430 \$ 1,162,500 102.8% 25 8.3% 13.8% 1.1% 2016 \$ \$ 19 15.0% 2017 358 1,404,510 1,337,400 107.5% 24.3% 14.1% 2018 267 \$ 1,532,790 \$ 1,500,000 106.1% 18 -25.4% 9.1% 12.2% \$ 2019 1,386,000 \$ 1,484,770 101.0% 30 -9.7% -9.6% -1.0% 241 8.3% \$ 1,608,270 2020 249 \$ 1,493,000 102.9% 24 3.3% 7.7% 337 \$ 17.6% 2021 1,750,000 \$ 1,891,390 110.0% 17 35.3% 17.2% 225 \$ 1,875,000 \$ 2,007,410 107.3% 17 -33.2% 7.1% 6.1% 2022 2023 178 \$ 1,872,440 \$ 1,984,674 104.9% 15 -20.9% -0.1% -1.1% 2024 205 \$ 2,111,883 \$ 2,221,512 106.9% 21 15.2% 12.8% 11.9%

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Ca	-	Homes - Prices & Sales	
	\$2,500	<sup>41</sup>	.0
	\$2,000	31	.0
nds	\$1,500	21	.0
Thousands	\$1,000		.0
	\$500	10	)
		2012 2013 2014 2015 2016 2017 2018 2019 2020 2021 2022 2023 2024	
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Ca	mpbell (	ndos - Prices & Sales	
	\$1,600	_ 260	٥
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Ĕ	\$100	10 10 10 10 10 10 10 10 10 10 10 10 10 1	
		2012 2013 2014 2015 2016 2017 2018 2019 2020 2021 2022 2023 2024	
	N	dian Average Sales © 2024 rereport.com	n

	Campbell													
Condo	miniun	ns						% Chang	e from Ye	ar Before				
			Pri			Pri	ces							
Year	Sales	1	Average		Median	SP/LP	DOM	Sales	Ave	Med				
2012	151	\$	414,218	\$	395,000	101.0%	56							
2013	150	\$	520,709	\$	523,000	105.0%	19	-0.7%	25.7%	32.4%				
2014	149	\$	604,606	\$	600,000	103.0%	23	-0.7%	16.1%	14.7%				
2015	149	\$	703,147	\$	716,000	106.0%	16	0.0%	16.3%	19.3%				
2016	127	\$	724,280	\$	735,000	103.3%	21	-14.8%	3.0%	2.7%				
2017	117	\$	822,156	\$	830,000	106.1%	15	-7.9%	13.5%	12.9%				
2018	126	\$	949,454	\$	944,000	108.3%	13	7.7%	15.5%	13.7%				
2019	136	\$	862,500	\$	905,075	100.1%	37	7.9%	-9.2%	-4.1%				
2020	139	\$	921,800	\$	950,985	101.3%	25	2.2%	6.9%	5.1%				
2021	206	\$	936,000	\$	962,930	104.3%	22	48.2%	1.5%	1.3%				
2022	130	\$	1,025,000	\$	1,111,720	108.0%	13	-36.9%	9.5%	15.5%				
2023	83	\$	981,125	\$	1,012,998	101.4%	17	-36.2%	-4.3%	-8.9%				
2024	121	\$	1,076,195	\$	1,057,019	104.2%	25	45.8%	9.7%	4.3%				

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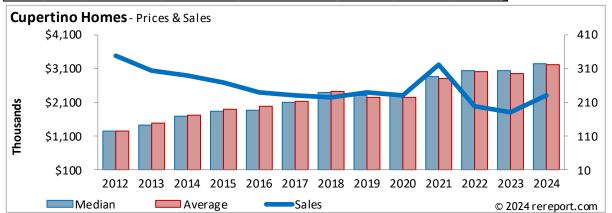
	Cupertino													
SINGL	E-FAMI	LY	/ HOMES					% Chang	e from Ye	ar Before				
			Pri	ces	;				Pric	ces				
Year	Sales	-	Average		Median	SP/LP	DOM	Sales	Ave	Med				
2012	347			\$	1,250,000	102.7%	32							
2013	305	\$	1,488,657	\$	1,425,000	106.1%	18	-12.1%	18.9%	14.0%				
2014	289	\$	1,725,888	\$	1,680,000	109.0%	19	-5.2%	15.9%	17.9%				
2015	268	\$	1,907,468	\$	1,845,000	109.0%	21	-7.3%	10.5%	9.8%				
2016	238	\$	1,981,640	\$	1,880,000	104.6%	19	-11.2%	3.9%	1.9%				
2017	230	\$	2,127,260	\$	2,100,000	109.9%	16	-3.4%	7.3%	11.7%				
2018	224	\$	2,426,770	\$	2,384,940	110.3%	16	-2.6%	14.1%	13.6%				
2019	239	\$	2,250,000	\$	2,297,190	102.2%	23	6.7%	-7.3%	-3.7%				
2020	231	\$	2,250,000	\$	2,337,060	103.3%	19	-3.3%	0.0%	1.7%				
2021	322	\$	2,800,000	\$	2,852,100	113.0%	13	39.4%	24.4%	22.0%				
2022	198	\$	3,000,000	\$	3,039,550	108.9%	17	-38.5%	7.1%	6.6%				
2023	181	\$	2,938,599	\$	3,042,382	105.4%	17	-8.6%	-2.0%	0.1%				
2024	231	\$	3,219,000	\$	3,247,613	107.3%	15	27.6%	9.5%	6.7%				

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Cu	pertino Coi	ndos - Prio	ces & Sales									
	\$1,600											<sub>-</sub> 160
qs	\$1,100	<u>_</u>										- 110
Thousands	\$600	пП								M		- 60
ТР	\$100											10
		2013	2014 2015	2016	2017	2018	2019	2020 202	21 2022	2023	2024	
	Medi	an [	Average	•	Sa	les				© 2024	rerepo	rt.com

Condo	miniur	ns				•		% Chang	e from Yea	ar Before	
			Pri	ces	;				Pric	19.0% 21.1% 15.1% 17.8% 15.6% 11.5% 6.7% 12.9% 9.8% 6.4% 13.3% 16.7% -11.6% -7.9% 0.4% 1.3% 5.2% 4.2% -1.3% 3.5% -12.8% -15.3%	
Year	Sales	1	Average	Median		SP/LP	DOM	Sales	Ave	Med	
2012	104	\$	672,457	\$	627,500	101.9%	24				
2013	119	\$	799,890	\$	760,000	107.1%	16	14.4%	19.0%	21.1%	
2014	98	\$	920,699	\$	895,500	107.0%	18	-17.6%	15.1%	17.8%	
2015	91	\$	1,064,333	\$	998,888	111.0%	16	-7.1%	15.6%	11.5%	
2016	95	\$	1,135,590	\$	1,128,000	105.0%	26	4.4%	6.7%	12.9%	
2017	88	\$	1,246,710	\$	1,200,000	109.9%	14	-7.4%	9.8%	6.4%	
2018	84	\$	1,412,010	\$	1,400,000	111.1%	15	-4.5%	13.3%	16.7%	
2019	95	\$	1,248,000	\$	1,289,000	101.7%	26	13.1%	-11.6%	-7.9%	
2020	82	\$	1,252,500	\$	1,305,150	102.0%	23	-13.7%	0.4%	1.3%	
2021	142	\$	1,317,500	\$	1,359,560	105.2%	25	73.2%	5.2%	4.2%	
2022	99	\$	1,300,000	\$	1,406,700	104.7%	23	-30.3%	-1.3%	3.5%	
2023	52	\$	1,134,206	\$	1,191,603	94.4%	15	-47.5%	-12.8%	-15.3%	
2024	113	\$	1,389,350	\$	1,432,360	105.8%	19	117.3%	22.5%	20.2%	

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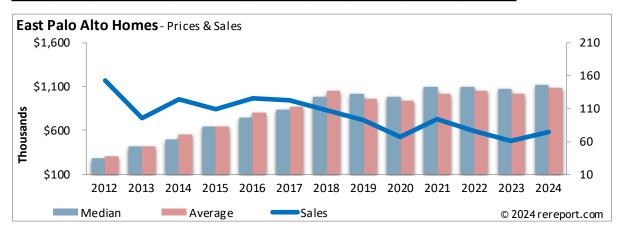
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	East Palo Alto												
SINGL	E-FAM	LY	/ HOMES					% Chang	e from Ye	ar Before			
			Pri	ces			Pric	ces					
Year	Sales	-	Average		Median	SP/LP	DOM	Sales	Ave	Med			
2012	153	\$	301,371	\$	285,000				#REF!	#REF!			
2013	96	\$	420,397	\$	417,500	104.6%	27	-37.3%	39.5%	46.5%			
2014	124	\$	551,350	\$	503,000	102.6%	26	29.2%	31.1%	20.5%			
2015	109	\$	642,177	\$	640,000	106.7%	22	-12.1%	16.5%	27.2%			
2016	126	\$	805,798	\$	750,000	104.5%	27	15.6%	25.5%	17.2%			
2017	122	\$	876,498	\$	840,694	105.6%	18	-3.2%	8.8%	12.1%			
2018	107	\$	1,050,910	\$	980,000	109.3%	19	-12.3%	19.9%	16.6%			
2019	92	\$	962,500	\$	1,013,530	101.6%	37	-14.0%	-8.4%	3.4%			
2020	67	\$	935,000	\$	982,891	99.4%	36	-27.2%	-2.9%	-3.0%			
2021	94	\$	1,015,000	\$	1,094,440	103.2%	28	40.3%	8.6%	11.3%			
2022	76	\$	1,055,000	\$	1,101,580	104.6%	28	-19.1%	3.9%	0.7%			
2023	61	\$	1,017,583	\$	1,068,967	103.1%	29	-19.7%	-3.5%	-3.0%			
2024	75	\$	1,085,521	\$	1,124,708	104.3%	18	23.0%	6.7%	5.2%			





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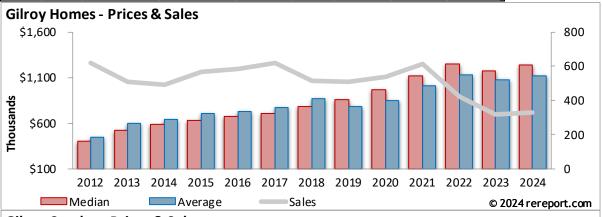
Gilroy SINGLE-FAMILY HOMES % Change from Year Before **Average** SP/LP DOM Year | Sales | Median Sales Ave Med 2012 617 447,018 406,000 99.4% 69 \$ 510 \$ 592,251 \$ 99.7% 45 -17.3% 32.5% 29.3% 2013 525,000 489 644,788 \$ 99.0% 47 8.9% 11.4% 2014 \$ 585,000 -4.1% 2015 565 \$ 700,857 \$ 631,000 100.0% 41 15.5% 8.7% 7.9% 2016 581 \$ 728,507 \$ 669,800 99.8% 42 2.8% 3.9% 6.1% 2017 618 \$ 776,103 \$ 705,000 100.4% 33 6.4% 6.5% 5.3% 517 \$ 867,348 \$ 785,000 101.2% 25 -16.3% 11.8% 11.3% 2018 780,000 2019 509 \$ \$ 862,973 99.3% 38 -1.5% -10.1% 9.9% \$ 850,000 \$ 100.7% 32 5.7% 9.0% 11.9% 2020 538 965,616 2021 611 \$ 1,005,000 \$ 1,119,950 104.9% 16 13.6% 18.2% 16.0% 421 \$ \$ 23 11.7% 2022 1,125,000 1,250,490 103.7% -31.1% 11.9% 2023 1,080,010 1,170,451 100.8% 28 -24.5% -4.0% -6.4% 28 3.2% 2024 330 \$ 1,114,819 \$ 1,241,947 100.8% 3.8% 6.1%

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		Calaii		c. 45 C		100					O LUL .	i ci cpoi	
Gilr	Gilroy Condos - Prices & Sales												
	\$800 -	1											60
	\$600 -							_				_	50
ands	\$400 -												30
Thousands	\$200 -												20
	<b>\$-</b> -												10
		2012 20	013 2014	2015 201	.6 2017	2018	2019	2020	2021	2022	2023	2024	
	M	ledian	Ave	erage	Sa	les					© 2024	rerepoi	t.com

	Gilroy													
Condo	miniur	ns						% Chang	e from Yea	ar Before				
			Pri			Pric	ces							
Year	Sales	F	Average	N	Median	SP/LP	DOM	Sales	Ave	Med				
2012	38	\$	183,197	\$	186,950	100.8%	76	#REF!	#REF!	#REF!				
2013	54	\$	280,488	\$	275,250	102.1%	88	42.1%	53.1%	47.2%				
2014	30	\$	335,100	\$	363,500	100.0%	27	-44.4%	19.5%	32.1%				
2015	34	\$	357,452	\$	352,500	100.0%	32	13.3%	6.7%	-3.0%				
2016	28	\$	411,689	\$	422,750	102.1%	31	-17.6%	15.2%	19.9%				
2017	25	\$	420,824	\$	449,600	101.3%	37	-10.7%	2.2%	6.4%				
2018	31	\$	504,094	\$	498,000	101.4%	23	24.0%	19.8%	10.8%				
2019	33	\$	500,000	\$	494,438	98.9%	49	6.5%	-0.8%	-0.7%				
2020	26	\$	499,500	\$	510,746	100.6%	36	-21.2%	-0.1%	3.3%				
2021	41	\$	597,000	\$	567,192	104.0%	20	57.7%	19.5%	11.1%				
2022	28	\$	602,000	\$	611,268	103.7%	23	-31.7%	0.8%	7.8%				
2023	20	\$	463,899	\$	476,981	75.0%	24	-28.6%	-22.9%	-22.0%				
2024	17	\$	402,000	\$	404,653	66.6%	17	-15.0%	-13.3%	-15.2%,				

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					Lo	s Altos							
SINGL	E-FAM	IL۱	HOMES					% Chang	e from Yea	ar Before			
			Pri	ces				Prices					
Year	Sales	1	Average		Median	SP/LP	DOM	Sales	Ave	Med			
2012	365	\$	1,975,216	\$	1,825,000	102.1%	31						
2013	323	\$	2,161,519	\$	2,100,000	105.6%	22	-11.5%	9.4%	15.1%			
2014	292	\$	2,536,402	\$	2,370,000	111.0%	16	-9.6%	17.3%	12.9%			
2015	309	\$	2,952,859	\$	2,750,000	110.0%	16	5.8%	16.4%	16.0%			
2016	252	\$	2,852,110	\$	2,705,000	104.5%	21	-18.4%	-3.4%	-1.6%			
2017	323	\$	3,262,470	\$	3,010,000	107.2%	17	28.2%	14.4%	11.3%			
2018	258	\$	3,677,630	\$	3,400,000	107.7%	14	-20.1%	12.7%	13.0%			
2019	298	\$	3,277,500	\$	3,462,850	101.0%	24	15.5%	-10.9%	1.8%			
2020	291	\$	3,330,000	\$	3,601,970	101.6%	21	-2.3%	1.6%	4.0%			
2021	353	\$	4,125,000	\$	4,292,840	110.2%	18	21.3%	23.9%	19.2%			
2022	249	\$	4,195,000	\$	4,370,450	106.0%	17	-29.5%	1.7%	1.8%			
2023	181	\$	4,125,554	\$	4,403,043	101.9%	22	-27.3%	-1.7%	0.7%			
2024	246	\$	4.409.935	\$	4.622.954	106.4%	16	35.9%	6.9%	5.0%			

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Los Altos Homes - Prices & Sales	
\$5,100	
\$4,100	
\$3,100	
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\$100	
2012 2013 2014 2015 2016 2017 2018 2019 2020 2021 2022 2023 2024	
Median Average Sales @ 2024 reconst.co	~_

		Median			Verson			عمادة						74 raranart	
Lo	s Altos	Condo	os- Pri	ces &	Sales										
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	\$2,100					<u> </u>			_		$\wedge$			- 6	50
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nsal	\$1,100														
Pe	\$600	-												2	20
-	\$100														<b>)</b>
	7100	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	,
		Median	1		Average	9		Sales					© 20	24 rereport	.com

					Lo	s Altos				
Condo	miniur	ns						% Chang	e from Yea	ar Before
			Pri	ces	;				Pric	es
Year	Sales	1	Average		Median	SP/LP	DOM	Sales	Ave	Med
2012	46	\$	874,083	\$	864,500	101.0%	33			
2013	68	\$	1,044,142	\$	952,000	105.4%	14	47.8%	19.5%	10.1%
2014	43	\$	1,329,290	\$	1,200,000	106.0%	21	-36.8%	27.3%	26.1%
2015	43	\$	1,386,967	\$	1,421,000	107.0%	21	0.0%	4.3%	18.4%
2016	68	\$	1,503,050	\$	1,425,500	101.7%	17	58.1%	8.4%	0.3%
2017	46	\$	1,640,840	\$	1,565,000	105.0%	20	-32.4%	9.2%	9.8%
2018	35	\$	1,726,690	\$	1,810,000	106.8%		-23.9%	5.2%	15.7%
2019	40	\$	1,694,440	\$	1,790,160	102.4%	19	14.3%	-1.9%	-1.1%
2020	44	\$	1,691,500	\$	1,653,320	100.7%	30	10.0%	-0.2%	-7.6%
2021	74	\$	1,569,000	\$	1,655,900	100.1%	42	68.2%	-7.2%	0.2%
2022	42	\$	1,583,000	\$	1,634,380	102.7%	31	-43.2%	0.9%	-1.3%
2023	45	\$	1,536,650	\$	1,530,950	92.5%	35	7.1%	-2.9%	-6.3%
2024	57	\$	2,073,167	\$	2,152,939	99.4%	31	26.7%	34.9%	40.6%

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					Los	Altos Hil	ls					
SINGL	E-FAMI	ΙL	/ HOMES					% Chang	e from Ye	ar Before		
			Pri	ces	;			Prices				
Year	Sales	-	Average		Median	SP/LP	DOM	Sales	Ave	Med		
2012	113	\$	2,916,770	\$	2,600,000	97.1%	81					
2013	114	\$	3,069,500	\$	2,796,500	98.4%	63	0.9%	5.2%	7.6%		
2014	90	\$	3,498,817	\$	3,250,000	103.0%	42	-21.1%	14.0%	16.2%		
2015	94	\$	4,370,163	\$	3,612,500	105.0%	32	4.4%	24.9%	11.2%		
2016	93	\$	4,434,090	\$	3,850,000	98.3%	47	-1.1%	1.5%	6.6%		
2017	92	\$	4,449,680	\$	3,790,000	102.0%	34	-1.1%	0.4%	-1.6%		
2018	64	\$	5,077,660	\$	4,825,000	101.1%	47	-30.4%	14.1%	27.3%		
2019	50	\$	4,170,000	\$	4,477,660	99.3%	48	-21.9%	-17.9%	-7.2%		
2020	92	\$	4,184,500	\$	4,920,710	97.1%	52	84.0%	0.3%	9.9%		
2021	113	\$	5,200,000	\$	5,892,890	105.7%	41	22.8%	24.3%	19.8%		
2022	63	\$	5,630,900	\$	6,326,140	104.2%	34	-44.2%	8.3%	7.4%		
2023	47	\$	4,769,000	\$	5,180,541	90.8%	31	-25.4%	-15.3%	-18.1%		
2024	71	\$	5,685,292	\$	6,152,512	99.4%	30	51.1%	19.2%	18.8%		

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	+ -,, -	, -, - ,-			
\$8,100	Hills Home	s - Prices & Sales			150
\$6,100					100
\$4,100 \$2,100					50
\$100	2012 2012	2014 2015 2016	2017 2010 2010 20	220, 2021, 2022, 2023, 2024	0
	2012 2013	2014 2015 2016	2017 2018 2019 20	020 2021 2022 2023 2024	
	Median	Average	Sales	© 2024 rerep	ort.com

Monte Sereno Home	es - Prices & Sales	80
\$4,100 -		60
sp.		40
\$puss \$2,100		- 20
\$100		0
2012 2013	2014 2015 2016 2017 2018 2019	9 2020 2021 2022 2023 2024
Median	Average Sales	© 2024 rereport.com

	Monte Sereno														
SINGL	E-FAMI	Ľ	HOMES					% Chang	e from Yea	r Before					
			Pri	ces					Pric	es					
Year	Sales	-	Average		Median	SP/LP	DOM	Sales	Ave	Med					
2012	32	\$	2,031,453	\$	1,890,000				#REF!	#REF!					
2013	55	\$	2,220,216	\$	1,980,000	98.8%	29	71.9%	9.3%	4.8%					
2014	50	\$	2,611,569	\$	2,345,732	100.0%	33	-9.1%	17.6%	18.5%					
2015	59	\$	2,953,563	\$	2,775,000	100.0%	49	18.0%	13.1%	18.3%					
2016	33	\$	2,860,730	\$	2,500,000	98.2%	38	-44.1%	-3.1%	-9.9%					
2017	45	\$	2,989,530	\$	2,917,500	97.9%	46	36.4%	4.5%	16.7%					
2018	36	\$	3,436,060	\$	3,275,000	99.1%	20	-20.0%	14.9%	12.3%					
2019	42	\$	3,125,000	\$	3,349,920	99.0%	35	16.7%	-9.1%	2.3%					
2020	54	\$	3,262,500	\$	3,584,570	100.0%	29	28.6%	4.4%	7.0%					
2021	59	\$	3,850,000	\$	4,334,590	105.1%	23	9.3%	18.0%	20.9%					
2022	45	\$	4,200,000	\$	4,558,810	105.9%	32	-23.7%	9.1%	5.2%					
2023	30	\$	3,077,375	\$	3,210,330	83.8%	28	-33.3%	-26.7%	-29.6%					
2024	34	\$	5,079,908	\$	5,444,869	103.2%	30	13.3%	65.1%	69.6%					

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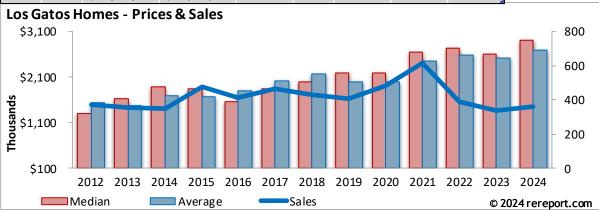
					Lo	s Gatos				
SINGL	E-FAM	L	/ HOMES					% Chang	e from Ye	ar Before
			Pri	ces				Pric	ces	
Year	Sales	1	Average		Median	SP/LP	DOM	Sales	Ave	Med
2012	375	\$	1,535,105	\$	1,303,500	97.2%	52			
2013	354	\$	1,480,000	\$	1,621,650	100.6%	35	-5.6%	-3.6%	24.4%
2014	352	\$	1,702,500	\$	1,886,900	101.0%	40	-0.6%	15.0%	16.4%
2015	476	\$	1,672,500	\$	1,844,050	100.7%	32	35.2%	-1.8%	-2.3%
2016	416	\$	1,809,630	\$	1,566,500	99.4%	45	-12.6%	8.2%	-15.1%
2017	468	\$	2,030,880	\$	1,857,500	101.2%	34	12.5%	12.2%	18.6%
2018	431	\$	2,166,300	\$	2,000,000	102.1%	39	-7.9%	6.7%	7.7%
2019	410	\$	2,003,000	\$	2,200,600	98.9%	43	-4.9%	-7.5%	10.0%
2020	483	\$	2,000,000	\$	2,200,600	100.5%	38	17.8%	-0.1%	0.0%
2021	614	\$	2,450,000	\$	2,647,490	104.9%	31	27.1%	22.5%	20.3%
2022	389	\$	2,580,000	\$	2,735,760	105.7%	28	-36.6%	5.3%	3.3%
2023	340	\$	2,525,048	\$	2,611,184	101.6%	36	-12.6%	-2.1%	-4.6%
2024	364	\$	2,703,375	\$	2,901,772	102.2%	35	7.1%	7.1%	11.1%

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Lo	s Gatos (	Condo	<b>S</b> - Price	s & Sal	es										
	\$1,600	7													210
	\$1,100														160
uds															110
Thousands	\$600														- 60
	\$100														$\perp$ 10 $\mid$
	7 - 00	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	
	N	⁄ledian		— Av	erage	•	Sa	les					© 2024	1rerep	ort.com
						0							<u> </u>	с.ср	01 6. 6 6.11

	Los Gatos														
Condo	ondominiums % Change from Year Befor														
			Pri	ces	;				Pric	ces					
Year	Sales	1	Average		Median	SP/LP	DOM	Sales	Ave	Med					
2012	143	\$	637,122	\$	650,000	98.8%	69	#REF!	#REF!	#REF!					
2013	119	\$	696,637	\$	705,000	102.1%	23	-16.8%	9.3%	8.5%					
2014	126	\$	839,580	\$	840,000	102.0%	24	5.9%	20.5%	19.1%					
2015	114	\$	925,283	\$	967,500	104.0%	18	-9.5%	10.2%	15.2%					
2016	92	\$	1,042,140	\$	1,048,500	102.2%	23	-19.3%	12.6%	8.4%					
2017	104	\$	1,066,290	\$	1,100,750	103.6%	22	13.0%	2.3%	5.0%					
2018	107	\$	1,172,950	\$	1,250,000	106.8%	19	2.9%	10.0%	13.6%					
2019	100	\$	1,200,000	\$	1,177,120	99.6%	30	-6.5%	2.3%	-5.8%					
2020	87	\$	1,280,000	\$	1,264,210	99.5%	29	-13.0%	6.7%	7.4%					
2021	157	\$	1,320,000	\$	1,280,670	102.5%	24	80.5%	3.1%	1.3%					
2022	118	\$	1,400,000	\$	1,336,840	104.5%	25	-24.8%	6.1%	4.4%					
2023	99	\$	1,294,667	\$	1,306,756	101.4%	28	-16.1%	-7.5%	-2.3%					
2024	111	\$	1,523,983	\$	1,461,605	102.3%	22	12.1%	17.7%	11.8%					

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**Milpitas** % Change from Year Before SINGLE-FAMILY HOMES Prices Prices Median SP/LP DOM Sales Med Year | Sales **Average** Ave 2012 369 \$ 590,128 \$ 530,000 99.8% 55 2013 327 \$ 702,359 \$ 672.000 103.2% 28 -11.4% 19.0% 26.8% 295 \$ 763,531 \$ 715,000 103.0% 25 -9.8% 8.7% 6.4% 2014 893,851 29 17.8% 2015 321 \$ \$ 842,000 105.0% 8.8% 17.1% 22 2016 339 \$ 932,295 \$ 873,000 103.5% 5.6% 4.3% 3.7% \$ 1,044,260 17 14.0% 2017 274 \$ 995,000 108.2% -19.2% 12.0% 278 \$ 1,197,780 \$ 108.5% 17 14.7% 18.1% 2018 1,175,000 1.5% 2019 260 \$ 1,090,000 \$ 1,132,430 101.1% 27 -6.5% -9.0% -3.6% \$ \$ 21 -8.5% 8.9% 2020 238 1,180,000 1,232,860 102.3% 8.3% 2021 251 \$ 1,388,000 \$ 108.4% 15 5.5% 17.6% 19.1% 1,468,020 2022 186 \$ 1,510,000 \$ 1,667,070 107.0% 18 -25.9% 8.8% 13.6% 1,478,195 -8.5% 2023 143 \$ 1,525,502 103.9% 16 -23.1% -2.1% \$ 2024 183 \$ 1,604,505 \$ 1,711,752 107.5% 15 28.0% 8.5% 12.2%

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M	ilpitas	Homes	- Pric	es & s	Sales										
:	\$2,100	7													400
	\$1,600	-													300
ş	\$1,100	-					_							-	200
Thousan	\$1,100														100
	\$100	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	0
		■ Median		_	Average		-	Sales	2013	2020	2021	2022		2024 24 rerep	ort.com

Mi	ilpitas	Condo	s- Pric	es & S	Sales										
:	\$1,600														400
	\$1,100	_									<u>_</u>				300
nds		_													200
Thousands	\$600														100
	\$100														- 0
	,	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	
		Median	1	F	verage	j		Sales					© 20	24 rerep	ort.com

Condo	miniur	ns						% Chang	e from Yea	ır Before
			Pri	ces	;				Pric	es
Year	Sales	-	Average		Median	SP/LP	DOM	Sales	Ave	Med
2012	192	\$	319,166	\$	317,500	103.1%	64			
2013	198	\$	467,492	\$	460,000	104.4%	26	3.1%	46.5%	44.9%
2014	211	\$	547,478	\$	550,000	102.0%	28	6.6%	17.1%	19.6%
2015	191	\$	604,116	\$	600,000	104.0%	22	-9.5%	10.3%	9.1%
2016	180	\$	654,751	\$	665,750	104.0%	21	-5.8%	8.4%	11.0%
2017	180	\$	758,487	\$	790,000	104.8%	19	0.0%	15.8%	18.7%
2018	201	\$	938,141	\$	983,000	108.7%	17	11.7%	23.7%	24.4%
2019	212	\$	897,500	\$	869,391	99.8%	33	5.5%	-4.3%	-11.6%
2020	189	\$	900,000	\$	870,304	101.0%	27	-10.8%	0.3%	0.1%
2021	299	\$	1,020,000	\$	1,000,280	104.9%	15	58.2%	13.3%	14.9%
2022	239	\$	1,166,000	\$	1,119,760	108.3%	14	-20.1%	14.3%	11.9%
2023	132	\$	1,000,250	\$	1,044,360	102.8%	21	-44.8%	-14.2%	-6.7%
2024	182	\$	1,147,875	\$	1,124,159	105.0%	19	37.9%	14.8%	7.6%

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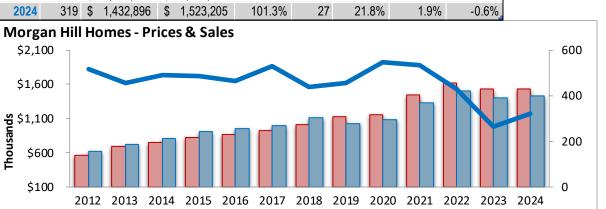
					Moi	rgan Hil				
SINGL	E-FAM	ILΥ	/ HOMES					% Chang	e from Ye	ar Before
			Pri	ces					Pric	ces
Year	Sales	-	Average		Median	SP/LP	DOM	Sales	Ave	Med
2012	515	\$	616,151	\$	566,000	98.3%	73			
2013	456	\$	722,419	\$	689,950	100.0%	50	-11.5%	17.2%	21.9%
2014	489	\$	805,346	\$	742,000	99.0%	44	7.2%	11.5%	7.5%
2015	484	\$	908,329	\$	820,000	100.0%	40	-1.0%	12.8%	10.5%
2016	462	\$	949,615	\$	859,000	99.7%	39	-4.5%	4.5%	4.8%
2017	527	\$	992,465	\$	920,000	100.5%	33	14.1%	4.5%	7.1%
2018	437	\$	1,103,260	\$	1,010,000	102.2%	30	-17.1%	11.2%	9.8%
2019	455	\$	1,025,000	\$	1,124,730	99.0%	35	4.1%	-7.1%	11.4%
2020	545	\$	1,075,000	\$	1,152,820	100.6%	29	19.8%	4.9%	2.5%
2021	535	\$	1,325,000	\$	1,449,720	105.5%	19	-1.8%	23.3%	25.8%
2022	429	\$	1,495,000	\$	1,621,930	104.0%	23	-19.8%	12.8%	11.9%
2023	262	\$	1,405,778	\$	1,532,445	100.3%	27	-38.9%	-6.0%	-5.5%
2024	310	Φ.	1 /32 806	\$	1 523 205	101 3%	27	21.8%	1 0%	-0.6%

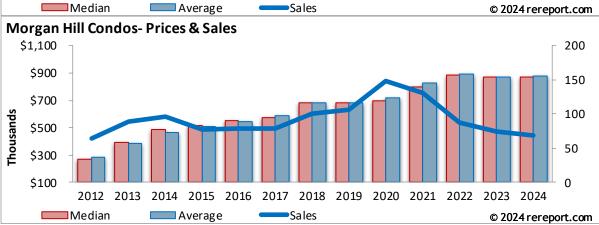
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Condo	miniur	ns						% Chang	e from Yea	ar Before
			Pri	ces					Pric	ces
Year	Sales	F	verage	ı	Median	SP/LP	DOM	Sales	Ave	Med
2012	64	\$	286,061	\$	267,950	100.2%	69			
2013	89	\$	384,975	\$	394,939	102.1%	42	39.1%	34.6%	47.4%
2014	96	\$	464,625	\$	485,000	100.0%	36	7.9%	20.7%	22.8%
2015	77	\$	507,112	\$	516,753	101.0%	27	-19.8%	9.1%	6.5%
2016	79	\$	547,103	\$	550,000	100.7%	25	2.6%	7.9%	6.4%
2017	79	\$	588,584	\$	575,000	101.5%	25	0.0%	7.6%	4.5%
2018	100	\$	684,439	\$	679,000	102.5%	21	26.6%	16.3%	18.1%
2019	106	\$	678,731	\$	680,486	99.1%	45	6.0%	-0.8%	0.2%
2020	148	\$	715,000	\$	697,379	100.7%	37	39.6%	5.3%	2.5%
2021	131	\$	825,000	\$	797,005	103.8%	17	-11.5%	15.4%	14.3%
2022	88	\$	894,488	\$	881,903	103.9%	20	-32.8%	8.4%	10.7%
2023	74	\$	873,063	\$	871,495	100.5%	23	-15.9%	-2.4%	-1.2%
2024	68	\$	878,174	\$	872,648	101.7%	18	-8.1%	0.6%	0.1%

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					Mour	ntain Vie	•W			
SINGL	E-FAM	ΙL	/ HOMES					% Chang	e from Ye	ar Before
			Pri	ces					Pric	ces
Year	Sales	1	Average		Median	SP/LP	DOM	Sales	Ave	Med
2012	325	\$	1,128,912	\$	1,100,000	104.5%	22			
2013	280	\$	1,346,474	\$	1,275,000	107.9%	18	-13.8%	19.3%	15.9%
2014	232	\$	1,504,320	\$	1,467,500	111.0%	20	-17.1%	11.7%	15.1%
2015	253	\$	1,774,932	\$	1,700,000	112.0%	17	9.1%	18.0%	15.8%
2016	235	\$	1,840,330	\$	1,745,000	106.7%	18	-7.1%	3.7%	2.6%
2017	228	\$	2,057,470	\$	1,989,940	110.5%	15	-3.0%	11.8%	14.0%
2018	213	\$	2,376,610	\$	2,301,000	110.4%	14	-6.6%	15.5%	15.6%
2019	222	\$	2,122,500	\$	2,207,950	102.3%	21	4.2%	-10.7%	-4.0%
2020	260	\$	2,195,000	\$	2,294,010	102.5%	19	17.1%	3.4%	3.9%
2021	331	\$	2,488,000	\$	2,592,160	109.5%	17	27.3%	13.3%	13.0%
2022	221	\$	2,700,000	\$	2,749,830	109.0%	18	-33.2%	8.5%	6.1%
2023	196	\$	2,486,500	\$	2,626,879	106.1%	15	-11.3%	-7.9%	-4.5%
2024	230	\$	2,663,075	\$	2,800,664	108.5%	15	17.3%	7.1%	6.6%

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Mountai	n View	Hom	es - Pr	ices 8	Sale	s								
\$3,100	٦												Г	400
\$2,100													-	- 300
ds													11	200
Thousands \$1,100													-	- 100
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	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	
	<b>I</b> Mediar	1	ļ	Average	j		Sales					© 202	24 rerep	ort.com
Mountai	n View	Cond	os- Dr	icas &	وادی									

M	ountai	n View	Cond	os- Pı	ices 8	Sale	S								
9	\$1,600	٦													500
	ć1 100														400
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Thousands	\$600									M			+		200
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	·	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	
		Mediar	1	l A	verage	<u> </u>		Sales					© 202	24 rere	port.com

Condo	miniur	ns						% Chang	e from Yea	ar Before
			Pri	ces	:				Pric	es
Year	Sales	/	Average		Median	SP/LP	DOM	Sales	Ave	Med
2012	340	\$	589,060	\$	612,500	103.3%	34	#REF!	#REF!	#REF!
2013	356	\$	653,350	\$	650,000	108.1%	15	4.7%	10.9%	6.1%
2014	293	\$	792,429	\$	779,100	108.0%	15	-17.7%	21.3%	19.9%
2015	294	\$	942,612	\$	905,000	115.0%	14	0.3%	19.0%	16.2%
2016	322	\$	1,046,710	\$	1,050,000	107.3%	19	9.5%	11.0%	16.0%
2017	310	\$	1,119,690	\$	1,148,000	110.0%	13	-3.7%	7.0%	9.3%
2018	267	\$	1,291,540	\$	1,300,000	114.3%	14	-13.9%	15.3%	13.2%
2019	271	\$	1,250,000	\$	1,227,170	103.7%	29	1.5%	-3.2%	-5.6%
2020	216	\$	1,218,000	\$	1,194,810	100.8%	25	-20.3%	-2.6%	-2.6%
2021	391	\$	1,298,000	\$	1,258,640	103.0%	24	81.0%	6.6%	5.3%
2022	271	\$	1,280,000	\$	1,280,140	105.5%	20	-30.7%	-1.4%	1.7%
2023	208	\$	1,327,358	\$	1,280,009	102.7%	23	-23.2%	3.7%	0.0%
2024	255	\$	1,249,458	\$	1,288,467	103.7%	24	22.6%	-5.9%	0.7%

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					Pa	lo Alto				
SINGL	E-FAMI	ΙL	/ HOMES					% Chang	e from Ye	ar Before
			Pri	ces					Pric	ces
Year	Sales	-	Average		Median	SP/LP	DOM	Sales	Ave	Med
2012	478	\$	2,009,780	\$	1,727,500	104.8%	23			
2013	406	\$	2,362,424	\$	2,100,000	108.6%	17	-15.1%	17.5%	21.6%
2014	357	\$	\$ 2,705,599 \$ 3,137,741		2,410,000	114.0%	16	-12.1%	14.5%	14.8%
2015	325	\$	3,137,741	\$	2,699,000	112.0%	18	-9.0%	16.0%	12.0%
2016	354	\$	2,941,710	\$	2,540,000	104.2%	23	8.9%	-6.2%	-5.9%
2017	337	\$	3,543,770	\$	3,000,000	107.9%	20	-4.8%	20.5%	18.1%
2018	320	\$	3,694,430	\$	3,200,000	108.8%	17	-5.0%	4.3%	6.7%
2019	320	\$	3,062,500	\$	3,404,320	102.3%	29	0.0%	-17.1%	6.4%
2020	331	\$	3,000,000	\$	3,453,700	100.7%	31	3.4%	-2.0%	1.5%
2021	468	\$	3,580,000	\$	3,924,130	107.4%	23	41.4%	19.3%	13.6%
2022	327	\$	3,610,000	\$	4,040,990	106.7%	18	-30.1%	0.8%	3.0%
2023	284	\$	3,290,000	\$	3,718,116	102.1%	28	-13.1%	-8.9%	-8.0%
2024	339	\$	3,661,375	\$	4,165,633	105.7%	18	19.4%	11.3%	12.0%

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Palo Alto	Home	s - Pri	ces &	Sales										
\$5,100	7													2,000
\$4,100	-													1,800
\$3,100	_													1,600
\$2,100 \$1,100													-	1,400
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\$100														1,000
	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	
	Mediar	1	L A	verage	9		Sales					© 20	24 rerep	ort.com
Palo Alto	Condo	s- Pri	ces &	Sales										
\$2,100	٦													200

Pa	lo Alto	Condo	s- Pri	ces &	Sales										
	\$2,100														200
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ands	\$1,100	-			+										100
Thous	\$1,100 \$600	_												-	50
	\$100														0
		2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	
		Mediar	1	A	Average	ē		Sales					© 202	24 rerep	ort.com

		- 411	uii		Average		Ja IC3			<b>₩</b> 2
Condo	miniur	ns						% Chang	e from Yea	ar Before
			Pri	ces	;				Pric	es
Year	Sales	/	Average		Median	SP/LP	DOM	Sales	Ave	Med
2012	147	\$	916,456	\$	890,000	103.2%	25			
2013	112	\$	1,011,236	\$	947,500	105.9%	23	-23.8%	10.3%	6.5%
2014	108	\$	1,248,082	\$	1,250,000	112.0%	15	-3.6%	23.4%	31.9%
2015	85	\$	1,490,334	\$	1,458,888	109.0%	20	-21.3%	19.4%	16.7%
2016	100	\$	1,502,320	\$	1,505,000	104.5%	23	17.6%	0.8%	3.2%
2017	86	\$	1,571,420	\$	1,510,000	109.0%	18	-14.0%	4.6%	0.3%
2018	88	\$	1,706,500	\$	1,701,000	109.4%	16	2.3%	8.6%	12.6%
2019	75	\$	1,498,000	\$	1,574,030	103.0%	29	-14.8%	-12.2%	-7.5%
2020	79	\$	1,430,000	\$	1,551,880	100.0%	43	5.3%	-4.5%	-1.4%
2021	123	\$	1,509,000	\$	1,518,800	102.6%	33	55.7%	5.5%	-2.1%
2022	108	\$	1,600,000	\$	1,594,330	102.8%	32	-12.2%	6.0%	5.0%
2023	75	\$	1,442,563	\$	1,531,262	92.4%	30	-30.6%	-9.8%	-4.0%
2024	93	\$	1,336,380	\$	1,416,960	102.1%	30	24.0%	-7.4%	-7.5% <u>.</u>

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San Jose SINGLE-FAMILY HOMES % Change from Year Before Prices Year | Sales **Average** Median SP/LP DOM Sales Med Ave 2012 6,488 \$ 603,981 543,972 100.7% 54 5,990 \$ \$ 102.9% 30 -7.7% 25.0% 27.4% 2013 755,144 693,000 2014 5,583 \$ 842,228 \$ 755,000 103.0% 30 -6.8% 11.5% 8.9% \$ 26 10.0% 2015 5,797 \$ 926,699 835,000 104.0% 3.8% 10.6% 2016 5,355 \$ 984,837 \$ 890,000 102.7% 25 -7.6% 6.3% 6.6% 19 12.4% 2017 5,386 \$ 1,102,810 \$ 1,000,000 105.8% 0.6% 12.0% 2018 4,937 \$ 1,259,530 \$ 1,180,000 107.3% 19 -8.3% 14.2% 18.0% 29 4,817 \$ 1,100,000 \$ 1,190,200 100.9% -2.4% -12.7% 0.9% 2019 4,629 \$ \$ 103.4% 19 -3.9% 11.1% 2020 1,230,000 1,322,650 11.8% \$ 2021 5,672 1,425,000 \$ 1,535,290 109.7% 14 22.5% 15.9% 16.1% 2022 4,119 \$ 1,570,000 \$ 1,695,450 107.9% 17 -27.4% 10.2% 10.4% 20 2023 3,077 \$ 1,521,597 \$ 1,653,876 104.4% -25.3% -3.1% -2.5% 20.2% 2024 3,698 \$ 1,683,745 \$ 1,790,504 106.9% 17 10.7% 8.3%

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Sa	n Jose	Homes	s - Pri	ces &	Sales										
!	\$2,100														7,000
	\$1,600	_													- 5,000
onsands	\$1,100 \$600												4		- 3,000
Ĕ	\$100	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	1,000
		2012 Median			2015 Average		-	Sales	2019	2020	2021	2022		-	oort.com

Sa	n Jose	Condo	s - Pri	ces &	Sales										
:	\$1,100	7													3,000
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	7-00	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	
		Mediar	1	L A	Average	<b>.</b>		Sales					© 202	24 rerep	oort.com

Condo	miniur	ns						% Chang	e from Yea	ar Before
			Pri	ces					Pric	es
Year	Sales	A	verage	ľ	Median	SP/LP	DOM	Sales	Ave	Med
2012	2,592	\$	329,448	\$	300,000	101.2%	58			
2013	2,639	\$	441,193	\$	420,000	103.6%	28	1.8%	33.9%	40.0%
2014	2,636	\$	485,523	\$	460,000	102.0%	31	-0.1%	10.0%	9.5%
2015	2,557	\$	557,151	\$	530,000	104.0%	21	-3.0%	14.8%	15.2%
2016	2,436	\$	596,473	\$	575,000	102.8%	22	-4.7%	7.1%	8.5%
2017	2,434	\$	662,744	\$	635,000	104.4%	19	-0.1%	11.1%	10.4%
2018	1,997	\$	803,037	\$	770,000	107.5%	17	-18.0%	21.2%	21.3%
2019	1,960	\$	720,000	\$	745,053	99.9%	35	-1.9%	-10.3%	-3.2%
2020	1,974	\$	710,000	\$	737,032	100.8%	28	0.7%	-1.4%	-1.1%
2021	2,747	\$	770,000	\$	812,022	103.8%	21	39.2%	8.5%	10.2%
2022	1,979	\$	830,000	\$	875,846	105.9%	18	-28.0%	7.8%	7.9%
2023	1,407	\$	824,875	\$	874,481	102.3%	23	-28.9%	-0.6%	-0.2%
2024	1,564	\$	833,667	\$	894,932	102.7%	25	11.2%	1.1%	2.3%

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					Sar	ita Clara	1			
SINGL	E-FAM	LY	'HOMES					% Chang	e from Ye	ar Before
			Pri	ces	;				Pric	ces
Year	Sales	-	Average		Median	SP/LP	DOM	Sales	Ave	Med
2012	591	\$	652,138	\$	626,000	102.2%	46			
2013	566	\$	777,646	\$	739,425	105.1%	20	-4.2%	19.2%	18.1%
2014	540	\$	893,559	\$	847,000	106.0%	19	-4.6%	14.9%	14.5%
2015	590	\$	1,019,237	\$	975,000	109.0%	18	9.3%	14.1%	15.1%
2016	505	\$	1,129,290	\$	1,075,000	105.5%	21	-14.4%	10.8%	10.3%
2017	599	\$	1,302,930	\$	1,260,000	110.7%	13	18.6%	15.4%	17.2%
2018	525	\$	1,522,920	\$	1,490,000	109.3%	17	-12.4%	16.9%	18.3%
2019	549	\$	1,355,000	\$	1,386,760	101.9%	24	4.6%	-11.0%	-6.9%
2020	529	\$	1,430,000	\$	1,476,710	104.5%	18	-3.6%	5.5%	6.5%
2021	585	\$	1,655,000	\$	1,692,500	110.1%	15	10.6%	15.7%	14.6%
2022	456	\$	1,815,000	\$	1,857,510	111.3%	14	-22.1%	9.7%	9.7%
2023	343	\$	1,710,695	\$	1,764,771	107.6%	15	-24.8%	-5.7%	-5.0%
2024	374	\$	1,954,304	\$	2,036,495	111.7%	15	9.0%	14.2%	15.4%

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Sa	nta Cla	ra Hor	nes - I	Prices	& Sal	es									
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Tho	\$600	-													200
	\$100														0
		2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	
		Mediar	1		verage	<u> </u>		Sales					© 202	24 rerepo	ort.com

Sa	nta Cla	ra Con	idos -	Prices	& Sa	les									
	\$1,600	7													- 500
	4										<u> </u>				400
	\$1,100														300
Thousands	\$600														- 200 - 100
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	\$100	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	- 0
		_					-		2019	2020	2021	2022	2023	2024	
		<b>I</b> Mediar	1		verage	<u> </u>		Sales					© 202	24 rerep	ort.com

	IVI —	eui	dii 💻		Average		saies			© 20
Condo	miniur	ns						% Chang	e from Yea	ar Before
			Pri	ces	;				Pric	es
Year	Sales	-	Average		Median	SP/LP	DOM	Sales	Ave	Med
2012	345	\$	405,272	\$	375,000	102.4%	41			
2013	370	\$	498,896	\$	472,500	104.2%	22	7.2%	23.1%	26.0%
2014	323	\$	565,675	\$	538,000	104.0%	21	-12.7%	13.4%	13.9%
2015	356	\$	676,496	\$	650,000	108.0%	17	10.2%	19.6%	20.8%
2016	338	\$	721,081	\$	695,000	104.6%	17	-5.1%	6.6%	6.9%
2017	331	\$	809,360	\$	768,000	107.1%	14	-2.1%	12.2%	10.5%
2018	295	\$	975,483	\$	890,000	111.8%	14	114.3%	1382.0%	15.9%
2019	263	\$	890,000	\$	935,249	100.4%	30	-10.8%	-8.8%	5.1%
2020	288	\$	969,000	\$	981,990	101.0%	28	9.5%	8.9%	5.0%
2021	412	\$	899,000	\$	969,337	103.0%	24	43.1%	-7.2%	-1.3%
2022	319	\$	920,000	\$	1,009,140	105.8%	17	-22.6%	2.3%	4.1%
2023	176	\$	1,032,625	\$	1,034,931	103.2%	18	-44.8%	12.2%	2.6%
2024	244	\$	1,109,917	\$	1,114,280	104.6%	21	38.6%	7.5%	7.7%,

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					Sa	ratoga				
SINGL	E-FAMI	ΙL	/ HOMES					% Chang	e from Ye	ar Before
			Pri	ces					Pri	ces
Year	Sales	-	Average		Median	SP/LP	DOM	Sales	Ave	Med
2012	378	\$	1,770,940	\$	1,639,000	98.2%	66			
2013	328	\$	1,984,635	\$	1,821,500	99.8%	42	-13.2%	12.1%	11.1%
2014	290	\$	2,233,380	\$	2,017,500	105.0%	35	-11.6%	12.5%	10.8%
2015	327	\$	2,447,895	\$	2,300,000	104.0%	33	12.8%	9.6%	14.0%
2016	297	\$	2,500,330	\$	2,351,000	102.2%	37	-9.2%	2.1%	2.2%
2017	291	\$	2,678,360	\$	2,500,000	104.8%	29	-2.0%	7.1%	6.3%
2018	252	\$	3,061,760	\$	2,800,000	103.4%	32	-13.4%	14.3%	12.0%
2019	273	\$	2,700,000	\$	2,946,240	99.9%	39	8.3%	-11.8%	5.2%
2020	262	\$	2,900,000	\$	3,068,090	102.3%	30	-4.0%	7.4%	4.1%
2021	342	\$	3,517,500	\$	3,665,750	108.5%	15	30.5%	21.3%	19.5%
2022	205	\$	3,800,000	\$	3,891,960	106.1%	27	-40.1%	8.0%	6.2%
2023	185	\$	3,841,125	\$	4,083,355	103.0%	28	-9.8%	1.1%	4.9%
2024	247	\$	4,113,938	\$	4,332,446	104.9%	27	33.5%	7.1%	6.1%

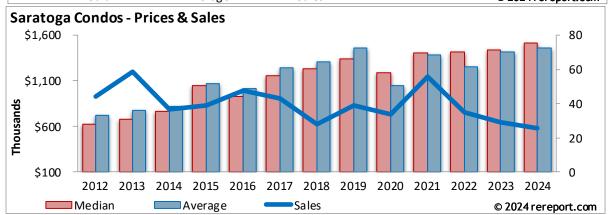
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Ī	Saratoga	Homes -	Prices &	Sales					-		-			
	\$5,100	1												400
	\$4,100	-		<u></u>										300
	\$3,100	-												200
	\$2,100		-											200
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	\$100	2212	212 2211	2215	2215	2047	2010	2010	2222	2021	2222	2000	2024	0
		2012 20	013 2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	
		Median		Average			ales					© 20	24 rerep	ort.com



Condo	miniur	ns						% Chang	e from Yea	ar Before
			Pri	ces					Pric	es
Year	Sales	-	Average		Median	SP/LP	DOM	Sales	Ave	Med
2012	44	\$	723,646	\$	625,360	100.4%	54			
2013	59	\$	774,969	\$	685,000	102.4%	27	34.1%	7.1%	9.5%
2014	37	\$	820,010	\$	768,000	105.0%	21	-37.3%	5.8%	12.1%
2015	39	\$	1,073,496	\$	1,050,000	104.0%	23	5.4%	30.9%	36.7%
2016	48	\$	1,021,720	\$	925,000	102.3%	28	23.1%	-4.8%	-11.9%
2017	43	\$	1,247,540	\$	1,160,000	105.5%	16	-10.4%	22.1%	25.4%
2018	28	\$	1,310,740	\$	1,235,000	103.8%	21	-34.9%	5.1%	6.5%
2019	39	\$	1,460,000	\$	1,344,980	100.3%	37	39.3%	11.4%	8.9%
2020	34	\$	1,045,000	\$	1,190,850	101.7%	29	-12.8%	-28.4%	-11.5%
2021	56	\$	1,389,000	\$	1,407,870	102.7%	24	64.7%	32.9%	18.2%
2022	35	\$	1,260,000	\$	1,424,110	104.0%	21	-37.5%	-9.3%	1.2%
2023	29	\$	1,420,001	\$	1,445,521	100.0%	22	-17.1%	12.7%	1.5%
2024	26	\$	1,461,792	\$	1,521,433	104.2%	12	-10.3%	2.9%	5.3%

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					Su	nnyvale				
SINGL	E-FAM	ILΊ	/ HOMES					% Chang	e from Ye	ar Before
			Pri	ces					Pric	ces
Year	Sales		Average		Median	SP/LP	DOM	Sales	Ave	Med
2012	640	\$	838,456	\$	865,000	103.9%	29			
2013	591	\$	1,006,317	\$	1,022,500	109.1%	16	-7.7%	20.0%	18.2%
2014	568	\$	1,176,188	\$	1,218,000	110.0%	16	-3.9%	16.9%	19.1%
2015	603	\$	1,374,763	\$	1,400,000	112.0%	16	6.2%	16.9%	14.9%
2016	553	\$	1,455,870	\$	1,480,000	106.8%	17	-8.3%	5.9%	5.7%
2017	551	\$	1,713,610	\$	1,735,000	113.8%	12	-0.4%	17.7%	17.2%
2018	563	\$	1,898,460	\$	1,888,890	110.8%	16	2.2%	10.8%	8.9%
2019	500	\$	1,730,000	\$	1,746,780	102.5%	23	-11.2%	-8.9%	-7.5%
2020	503	\$	1,910,000	\$	1,902,060	104.6%	19	0.6%	10.4%	8.9%
2021	597	\$	2,200,000	\$	2,188,970	114.3%	12	18.7%	15.2%	15.1%
2022	480	\$	2,411,000	\$	2,391,770	112.2%	14	-19.6%	9.6%	9.3%
2023	421	\$	2,280,382	\$	2,231,894	106.9%	16	-12.3%	-5.4%	-6.7%
2024	448	\$	2.539.863	\$	2.506.699	112.1%	14	6.4%	11.4%	12.3%

This information is brought to you by:

MICHAEL J. MENDENHALL

Keller Williams Realty

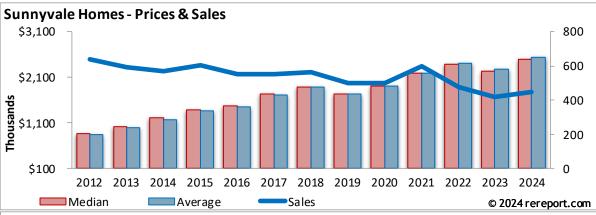
(408) 218-7792

mjmmendenhall@gmail.com

http://www.mjmhouses.com

CalBRE #00872602





Sunnyvale Condos - Prices & Sales															
	\$1,600	7													600
	\$1,100		<u> </u>	_											- 400
Thousands	\$600	-													200
	\$100														0
		2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	-
		Median	1		verage	<u>)</u>		Sales					© 20	24 rere <sub>l</sub>	port.com

		<u> </u>	u.,		71101 450		Ja 105			•	
Condo	miniur	ns						% Chang	e from Yea	r Before	
			Pri	ces			Pr				
Year	Sales	Average		Median		SP/LP	DOM	Sales	Ave	Med	
2012	315	\$	506,403	\$	518,000	102.5%	41				
2013	413	\$	631,692	\$	640,000	105.9%	15	31.1%	24.7%	23.6%	
2014	345	\$	714,757	\$	745,000	106.0%	16	-16.5%	13.1%	16.4%	
2015	299	\$	859,280	\$	860,000	109.0%	15	-13.3%	20.2%	15.4%	
2016	305	\$	905,182	\$	910,000	106.4%	18	2.0%	5.3%	5.8%	
2017	313	\$	1,067,220	\$	1,086,100	111.6%	10	2.6%	17.9%	19.4%	
2018	294	\$	1,250,040	\$	1,250,000	112.6%	13	-6.1%	17.1%	15.1%	
2019	257	\$	1,120,000	\$	1,132,340	101.6%	26	-12.6%	-10.4%	-9.4%	
2020	270	\$	1,237,500	\$	1,154,460	101.1%	25	5.1%	10.5%	2.0%	
2021	495	\$	1,298,000	\$	1,238,410	104.7%	21	83.3%	4.9%	7.3%	
2022	361	\$	1,360,000	\$	1,330,440	106.3%	17	-27.1%	4.8%	7.4%	
2023	196	\$	1,211,407	\$	1,209,303	103.2%	20	-45.7%	-10.9%	-9.1%	
2024	256	\$	1,380,599	\$	1,337,787	107.1%	22	30.6%	14.0%	10.6%	

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