



Tom Stamos

Escondido Realty
Escondido, CA
(760) 432-8750

tstamos@EscondidoRealty.Net
http://www.EscondidoRealty.Net
CA BRE #01293411



The Real Estate Report

Prices & Sales Up in 2016

Prices for single-family homes, while not quite reaching the highs set in 2005, ended the year with modest gains. The median prices for homes gained 5.4% compared to 2015. Making it the fifth year in a row of year-over-year gains. The median price for condos/townhomes did reach all-time highs in 2016, gaining 8.3%. (See tables on next page for details.)

Sales were up marginally in 2016. Single-family home sales rose 0.7% year-over-year. Condo/townhome sales were up 0.3%.

Southern California	2014	2016	2016p	2017f
SFH Resales % Change	-8.9%	7.2%	0.4%	0.7%
Median Price (\$000s)	\$435.3	\$461.3	\$486.0	\$501.5
Median Price % Change	9.6%	6.0%	5.4%	3.2%

C.A.R.'s 2017 California Housing Market Forecast

Home sales expected to edge up slightly in 2017, while prices post slowest gain in six years

Following a dip in home sales in 2016, California's housing market will post a nominal increase in 2017, as supply shortages and affordability constraints hamper market activity, according to the "2017 California Housing Market Forecast," released today by the CALIFORNIA ASSOCIATION OF REALTORS® (C.A.R.).

The C.A.R. forecast sees a modest increase in existing home sales of 1.4 percent next year to reach 413,000 units, up slightly from the projected 2016 sales figure of 407,300 homes sold. Sales in 2016 also will be virtually flat at 407,300 existing, single-family home sales, compared with the 408,800 pace of homes sold in 2016.

"Next year, California's housing market will be driven by tight housing supplies and the lowest housing affordability in six years," said C.A.R. President Pat "Ziggy" Zicarelli. "The market will experience regional differences, with more affordable areas, such as the Inland Empire and Central Valley, outperforming the urban coastal centers, where high home prices and a limited availability of homes on the market will hamper

sales. As a result, the Southern California and Central Valley regions will see moderate sales increases, while the San Francisco Bay Area will experience a decline as home buyers migrate to peripheral cities with more affordable options."

C.A.R.'s forecast projects growth in the U.S. Gross Domestic Product of 2.2 percent in 2017, after a projected gain of 1.5 percent in 2016. With California's nonfarm job growth at 1.6 percent, down from a projected 2.3 percent in 2016, the state's unemployment rate will reach 5.3 percent in 2017, compared with 5.5 percent in 2016 and 6.2 percent in 2016.

The average for 30-year, fixed mortgage interest rates will rise only slightly to 4.0 percent in 2017, up from 3.6 percent in 2016, but will still remain at historically low levels.

The California median home price is forecast to increase 4.3 percent to \$525,600 in 2017, following a projected 6.2 percent increase in 2016 to \$503,900, representing the slowest rate of price appreciation in six years.

"With the California economy continuing to outperform the nation, the demand for housing will

remain robust even with supply and affordability constraints still very much in evidence. The net result will be California's housing market posting a modest increase in 2017," said C.A.R. Vice President and Chief Economist Leslie Appleton-Young. "The underlying fundamentals continue to support overall home sales growth, but headwinds, such as global economic uncertainty and deteriorating housing affordability, will temper stronger sales activity."

2016 South San Diego County Annual Real Estate Report

This information is brought to you by:

TOM STAMOS

Escondido Realty

Escondido, CA

(760) 432-8750

tstamos@EscondidoRealty.Net

<http://www.EscondidoRealty.Net>



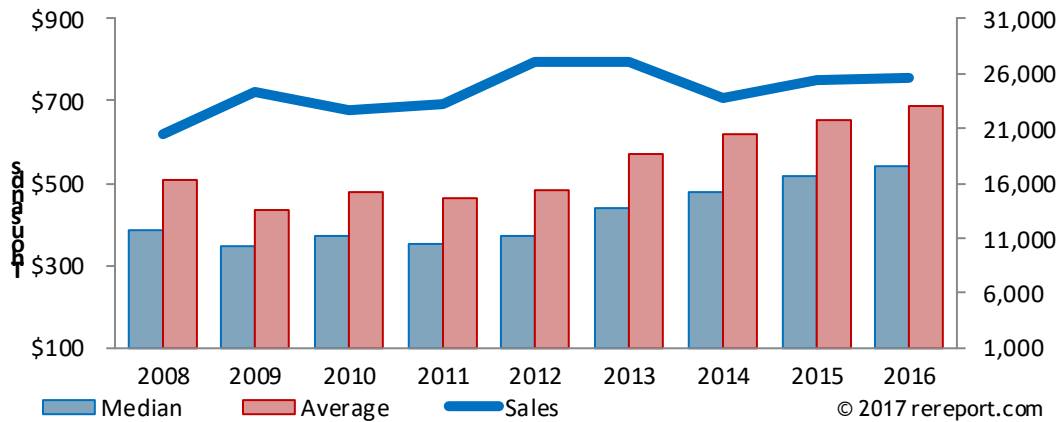
San Diego County

SINGLE-FAMILY HOMES

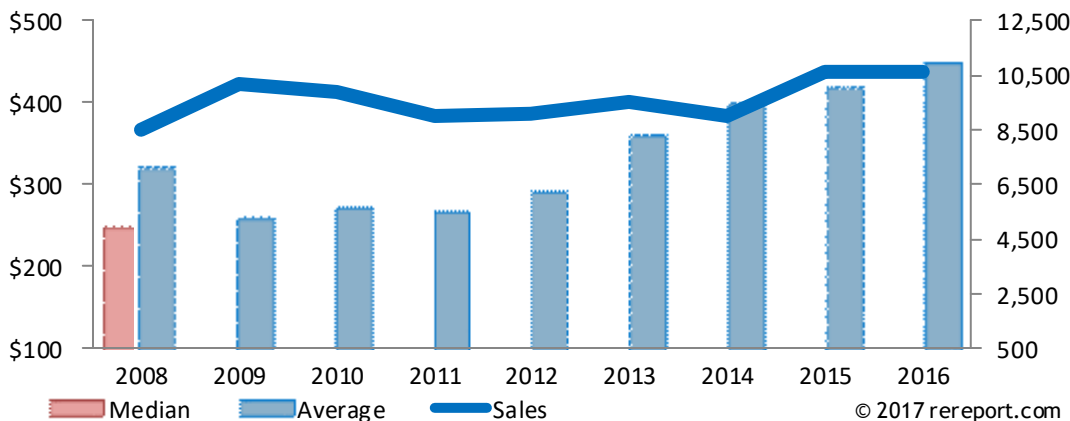
% Change YOY

Year	Prices					Prices		
	Sales	Median	Average	SP/LP	DOI	Sales	Med	Ave
2008	20,511	\$ 385,000	\$ 509,687	97.2%	186			
2009	24,355	\$ 345,000	\$ 436,796	99.1%	123	18.7%	-10.4%	-14.3%
2010	22,612	\$ 370,000	\$ 478,936	98.2%	156	-7.2%	7.2%	9.6%
2011	23,142	\$ 352,850	\$ 464,145	97.1%	141	2.3%	-4.6%	-3.1%
2012	27,121	\$ 370,000	\$ 484,858	97.9%	80	17.2%	4.9%	4.5%
2013	26,963	\$ 440,000	\$ 569,893	98.8%	75	-0.6%	18.9%	17.5%
2014	23,843	\$ 480,000	\$ 621,369	97.7%	141	-11.6%	9.1%	9.0%
2015	25,396	\$ 515,000	\$ 654,647	97.9%	60	6.5%	7.3%	5.4%
2016	25,564	\$ 543,000	\$ 689,216	98.1%	52	0.7%	5.4%	5.3%

San Diego County Homes - Prices & Sales



San Diego County Condos - Prices & Sales



San Diego County

CONDOMINIUMS

% Change YOY

Year	Prices					Prices		
	Sales	Median	Average	SP/LP	DOI	Sales	Med	Ave
2008	8,531	\$ 250,000	\$ 321,766	96.9%	179			
2009	10,178	\$ 210,000	\$ 261,760	98.9%	132	19.3%	-16.0%	-18.6%
2010	9,905	\$ 224,900	\$ 274,890	99.0%	152	-2.7%	7.1%	5.0%
2011	9,043	\$ 210,000	\$ 268,984	97.4%	128	-8.7%	-6.6%	-2.1%
2012	9,111	\$ 234,990	\$ 293,905	98.5%	83	0.8%	11.9%	9.3%
2013	9,494	\$ 300,000	\$ 360,569	99.8%	72	4.2%	27.7%	22.7%
2014	9,038	\$ 330,000	\$ 400,370	97.9%	123	-4.8%	10.0%	11.0%
2015	10,597	\$ 350,000	\$ 420,263	98.0%	44	17.2%	6.1%	5.0%
2016	10,627	\$ 379,000	\$ 448,738	98.4%	32	0.3%	8.3%	6.8%

If your property is listed with a real estate broker, please disregard. It is not our intention to solicit the offerings of other real estate brokers. We are happy to work with them and cooperate fully.

Based on information from MLS Listings, Inc. Due to MLS reporting and allowable reporting policy, this data is only informational and may not be completely accurate. Therefore, we do not guarantee the data accuracy.

Data maintained by the MLS may not reflect all real estate activity in the market.

2016 South San Diego County Annual Real Estate Report

South San Diego County

SINGLE-FAMILY HOMES						% Change YOY		
Prices			Prices					
Year	Sales	Median	Average	SP/LP	DOI	Sales	Med	Ave
2008	2,531	\$ 369,900	\$ 391,327	98.4%	185			
2009	3,231	\$ 320,000	\$ 333,122	100.9%	104	27.7%	-13.5%	-14.9%
2010	2,653	\$ 340,000	\$ 350,467	99.6%	140	-17.9%	6.3%	5.2%
2011	2,628	\$ 325,500	\$ 345,187	98.5%	147	-0.9%	-4.3%	-1.5%
2012	3,023	\$ 340,000	\$ 350,022	99.0%	86	15.0%	4.5%	1.4%
2013	2,681	\$ 385,000	\$ 402,623	99.7%	74	-11.3%	13.2%	15.0%
2014	2,197	\$ 430,000	\$ 452,136	98.5%	97	-18.1%	11.7%	12.3%
2015	2,414	\$ 460,000	\$ 482,676	98.4%	47	9.9%	7.0%	6.8%
2016	2,415	\$ 495,000	\$ 520,470	98.6%	39	0.0%	7.6%	7.8%

This information is brought to you by:

TOM STAMOS

Escondido Realty

Escondido, CA

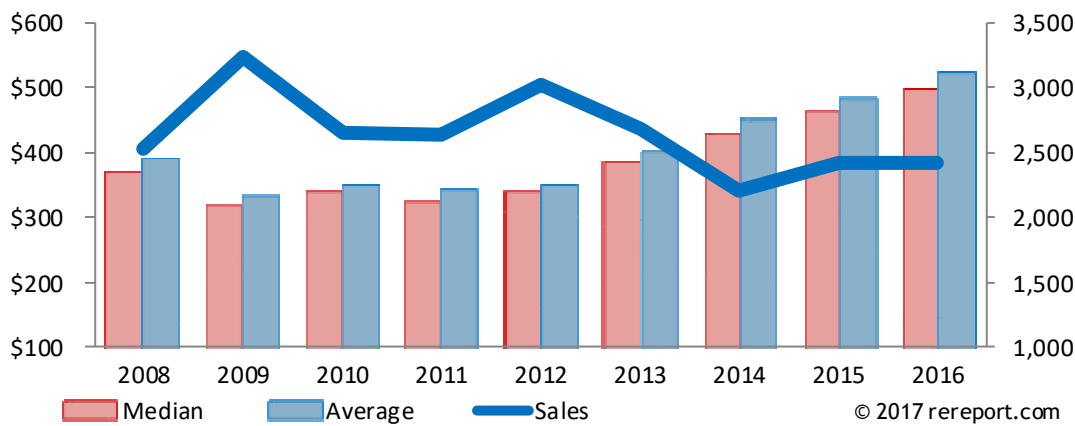
(760) 432-8750

tstamos@EscondidoRealty.Net

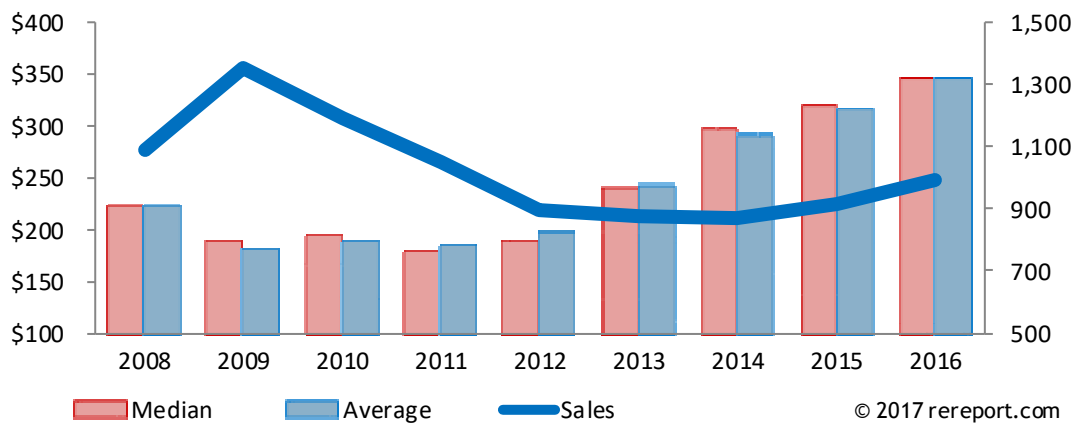
http://www.EscondidoRealty.Net



South San Diego County Homes - Prices & Sales



South San Diego County Condos - Prices & Sales



South San Diego County

CONDOMINIUMS						% Change YOY		
Prices			Prices					
Year	Sales	Median	Average	SP/LP	DOI	Sales	Med	Ave
2008	1,087	\$ 222,000	\$ 221,578	98.2%	204			
2009	1,350	\$ 190,000	\$ 182,693	100.9%	115	24.2%	-14.4%	-17.5%
2010	1,189	\$ 195,000	\$ 190,116	100.2%	157	-11.9%	2.6%	4.1%
2011	1,046	\$ 180,034	\$ 185,763	98.6%	136	-12.0%	-7.7%	-2.3%
2012	898	\$ 190,000	\$ 197,671	99.3%	106	-14.1%	5.5%	6.4%
2013	878	\$ 240,000	\$ 242,446	100.5%	95	-2.2%	26.3%	22.7%
2014	871	\$ 295,000	\$ 290,561	98.5%	93	-0.8%	22.9%	19.8%
2015	915	\$ 318,000	\$ 315,069	98.6%	44	5.1%	7.8%	8.4%
2016	992	\$ 343,552	\$ 343,987	98.7%	31	8.4%	8.0%	9.2%

If your property is listed with a real estate broker, please disregard. It is not our intention to solicit the offerings of other real estate brokers. We are happy to work with them and cooperate fully.

Based on information from MLS Listings, Inc. Due to MLS reporting and allowable reporting policy, this data is only informational and may not be completely accurate. Therefore, we do not guarantee the data accuracy.

Data maintained by the MLS may not reflect all real estate activity in the market.

2016 South San Diego County Annual Real Estate Report

This information is brought to you by:

TOM STAMOS

Escondido Realty

Escondido, CA

(760) 432-8750

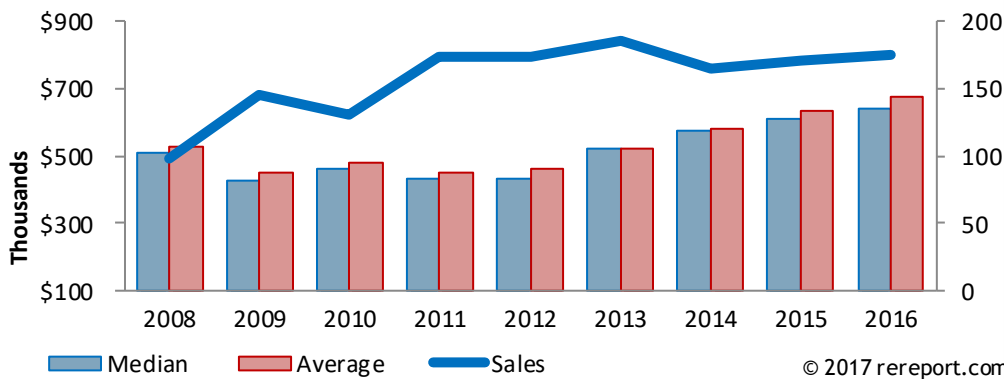
tstamos@EscondidoRealty.Net

http://www.EscondidoRealty.Net

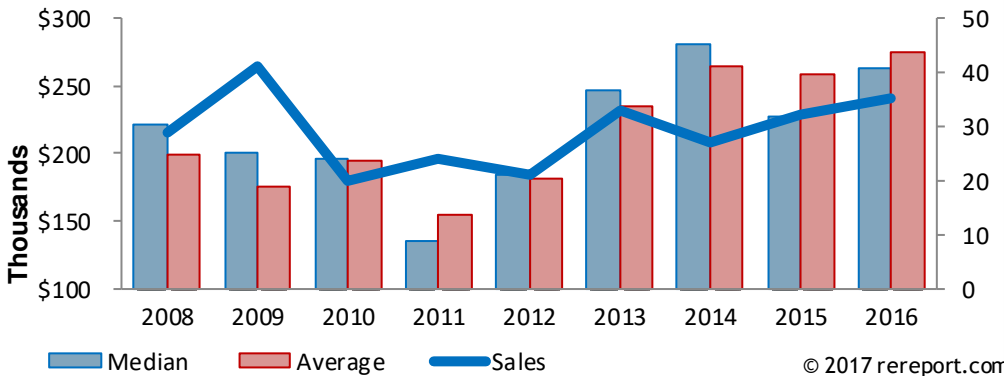


Bonita								
SINGLE-FAMILY HOMES					% Change from Year Before			
Prices				Prices				
Year	Median	Average	Sales	DOI	SP/LP	Med	Ave	Sales
2008	\$ 510,000	\$ 525,282	98	335	94.6%			
2009	\$ 426,000	\$ 450,483	146	152	98.4%	-16.5%	-14.2%	49.0%
2010	\$ 460,000	\$ 477,720	131	169	96.7%	8.0%	6.0%	-10.3%
2011	\$ 430,000	\$ 448,367	173	128	96.9%	-6.5%	-6.1%	32.1%
2012	\$ 435,000	\$ 459,549	174	113	97.5%	1.2%	2.5%	0.6%
2013	\$ 520,500	\$ 518,910	186	121	99.2%	19.7%	12.9%	6.9%
2014	\$ 575,000	\$ 579,273	165	172	97.7%	10.5%	11.6%	-11.3%
2015	\$ 607,500	\$ 634,029	170	81	97.0%	5.7%	9.5%	3.0%
2016	\$ 640,000	\$ 673,742	175	58	97.7%	5.3%	6.3%	2.9%

Bonita Homes - Prices & Sales



Bonita Condos - Prices & Sales



Bonita								
Condominiums					% Change from Year Before			
Prices				Prices				
Year	Median	Average	Sales	DOI	SP/LP	Med	Ave	Sales
2008	\$ 222,000	\$ 199,197	29	151	95.2%			
2009	\$ 200,000	\$ 175,251	41	44	99.2%	-9.9%	-12.0%	41.4%
2010	\$ 195,750	\$ 194,992	20	218	98.8%	-2.1%	11.3%	-51.2%
2011	\$ 135,500	\$ 154,429	24	76	97.1%	-30.8%	-20.8%	20.0%
2012	\$ 184,400	\$ 181,919	21	139	101.7%	36.1%	17.8%	-12.5%
2013	\$ 246,000	\$ 234,122	33	55	100.3%	33.4%	28.7%	57.1%
2014	\$ 280,000	\$ 263,989	27	67	98.4%	13.8%	12.8%	-18.2%
2015	\$ 226,500	\$ 258,153	32	34	96.9%	-19.1%	-2.2%	18.5%
2016	\$ 263,000	\$ 275,187	35	21	99.3%	16.1%	6.6%	9.4%

If your property is listed with a real estate broker, please disregard. It is not our intention to solicit the offerings of other real estate brokers. We are happy to work with them and cooperate fully.

Based on information from MLS Listings, Inc. Due to MLS reporting and allowable reporting policy, this data is only informational and may not be completely accurate. Therefore, we do not guarantee the data accuracy.

Data maintained by the MLS may not reflect all real estate activity in the market.

2016 South San Diego County Annual Real Estate Report

This information is brought to you by:

TOM STAMOS

Escondido Realty

Escondido, CA

(760) 432-8750

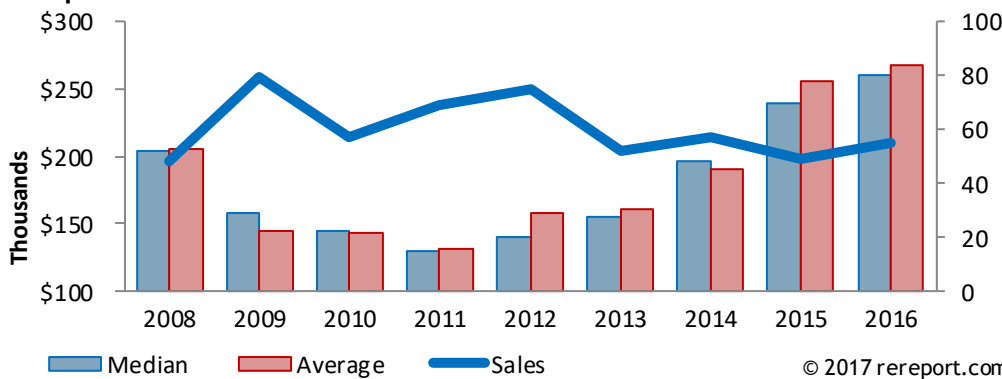
tstamos@EscondidoRealty.Net

http://www.EscondidoRealty.Net

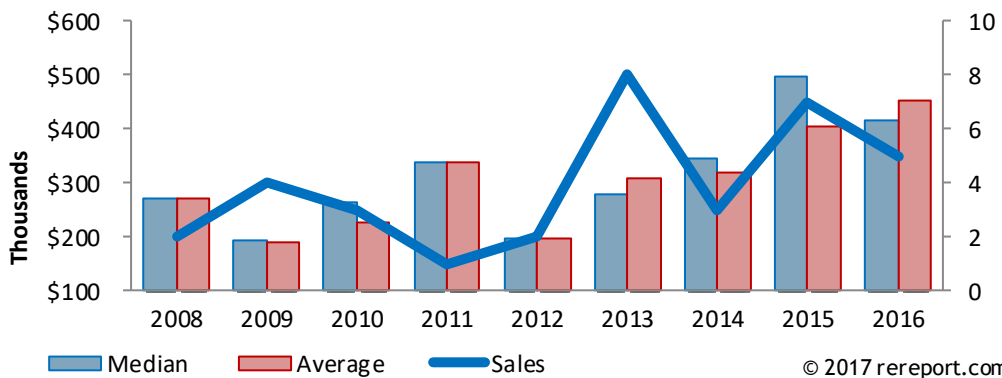


Campo									
SINGLE-FAMILY HOMES					% Change from Year Before				
Year	Prices			Sales	DOI	SP/LP	Prices		Sales
	Median	Average					Med	Ave	
2008	\$ 204,500	\$ 205,824	48	319	95.7%				
2009	\$ 158,430	\$ 144,504	79	129	100.5%	-22.5%	-29.8%	64.6%	
2010	\$ 145,000	\$ 142,647	57	192	96.1%	-8.5%	-1.3%	-27.8%	
2011	\$ 129,900	\$ 131,683	69	158	97.2%	-10.4%	-7.7%	21.1%	
2012	\$ 140,000	\$ 158,172	75	131	99.3%	7.8%	20.1%	8.7%	
2013	\$ 155,850	\$ 161,327	52	112	99.8%	11.3%	2.0%	-30.7%	
2014	\$ 197,000	\$ 191,041	57	140	96.8%	26.4%	18.4%	9.6%	
2015	\$ 240,000	\$ 256,114	49	104	97.3%	21.8%	34.1%	-14.0%	
2016	\$ 260,000	\$ 267,513	55	100	99.1%	8.3%	4.5%	12.2%	

Campo Homes - Prices & Sales



Dulzura Homes - Prices & Sales



Dulzura									
SINGLE-FAMILY HOMES					% Change from Year Before				
Year	Prices			Sales	DOI	SP/LP	Prices		Sales
	Median	Average					Med	Ave	
2008	\$ 271,000	\$ 271,000	2	548	91.9%				
2009	\$ 191,750	\$ 188,125	4	91	96.1%	-29.2%	-30.6%	100.0%	
2010	\$ 265,000	\$ 228,333	3	243	95.9%	38.2%	21.4%	-25.0%	
2011	\$ 339,000	\$ 339,000	1	1092	97.1%	27.9%	48.5%	-66.7%	
2012	\$ 196,000	\$ 196,000	2	1278	99.2%	-42.2%	-42.2%	100.0%	
2013	\$ 280,000	\$ 309,625	8	228	95.4%	42.9%	58.0%	300.0%	
2014	\$ 345,000	\$ 318,000	3	971	92.4%	23.2%	2.7%	-62.5%	
2015	\$ 495,000	\$ 402,857	7	104	87.7%	43.5%	26.7%	133.3%	
2016	\$ 417,000	\$ 451,800	5	0	93.5%	-15.8%	12.1%	-28.6%	

If your property is listed with a real estate broker, please disregard. It is not our intention to solicit the offerings of other real estate brokers. We are happy to work with them and cooperate fully.

Based on information from MLS Listings, Inc. Due to MLS reporting and allowable reporting policy, this data is only informational and may not be completely accurate. Therefore, we do not guarantee the data accuracy.

Data maintained by the MLS may not reflect all real estate activity in the market.

2016 South San Diego County Annual Real Estate Report

Chula Vista

SINGLE-FAMILY HOMES									% Change from Year Before		
Year	Prices			Sales	DOI	SP/LP	Prices				
	Median	Average					Med	Ave	Sales		
2008	\$ 380,250	\$ 405,095	2046	174	98.6%						
2009	\$ 340,000	\$ 352,881	2522	106	101.2%	-10.6%	-12.9%	23.3%			
2010	\$ 350,425	\$ 365,825	2090	145	99.7%	3.1%	3.7%	-17.1%			
2011	\$ 338,000	\$ 355,844	2098	145	98.7%	-3.5%	-2.7%	0.4%			
2012	\$ 350,000	\$ 361,969	2387	83	99.2%	3.6%	1.7%	13.8%			
2013	\$ 400,000	\$ 415,061	2070	70	99.7%	14.3%	14.7%	-13.3%			
2014	\$ 439,000	\$ 460,205	1722	92	98.6%	9.8%	10.9%	-16.8%			
2015	\$ 470,000	\$ 492,314	1858	45	98.6%	7.1%	7.0%	7.9%			
2016	\$ 500,000	\$ 525,689	1910	34	98.6%	6.4%	6.8%	2.8%			

This information is brought to you by:

TOM STAMOS

Escondido Realty

Escondido, CA

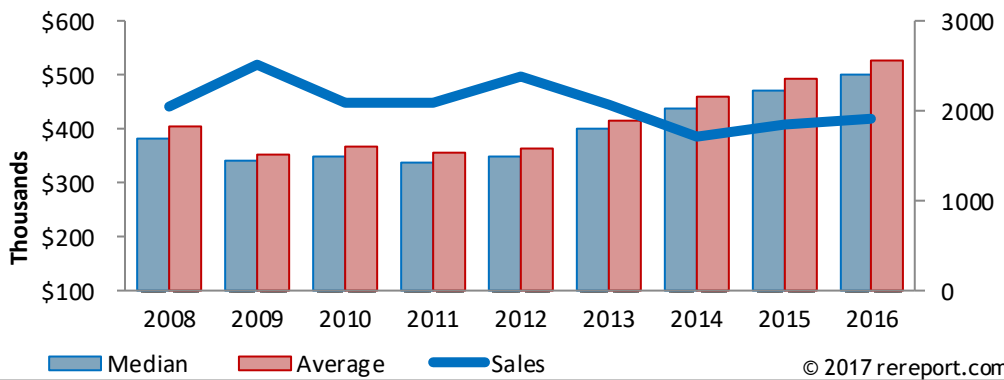
(760) 432-8750

tstamos@EscondidoRealty.Net

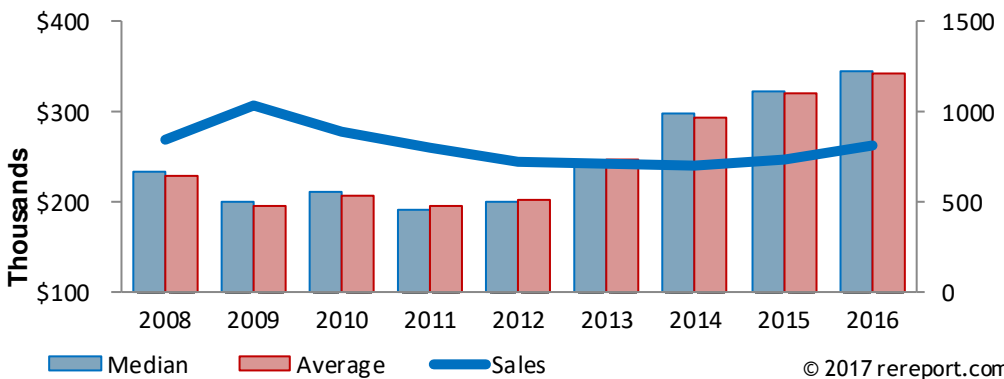
http://www.EscondidoRealty.Net



Chula Vista Homes - Prices & Sales



Chula Vista Condos - Prices & Sales



Chula Vista

Condominiums									% Change from Year Before		
Year	Prices			Sales	DOI	SP/LP	Prices				
	Median	Average					Med	Ave	Sales		
2008	\$ 232,000	\$ 229,593	846	187	98.7%						
2009	\$ 200,000	\$ 194,292	1028	113	101.5%	-13.8%	-15.4%	21.5%			
2010	\$ 210,000	\$ 205,422	892	153	100.5%	5.0%	5.7%	-13.2%			
2011	\$ 190,000	\$ 194,797	799	138	98.9%	-9.5%	-5.2%	-10.4%			
2012	\$ 200,000	\$ 201,606	722	99	99.4%	5.3%	3.5%	-9.6%			
2013	\$ 241,000	\$ 245,795	708	92	100.8%	20.5%	21.9%	-1.9%			
2014	\$ 297,850	\$ 292,714	701	80	98.6%	23.6%	19.1%	-1.0%			
2015	\$ 322,500	\$ 319,148	737	40	98.6%	8.3%	9.0%	5.1%			
2016	\$ 345,000	\$ 342,498	806	29	98.8%	7.0%	7.3%	9.4%			

If your property is listed with a real estate broker, please disregard. It is not our intention to solicit the offerings of other real estate brokers. We are happy to work with them and cooperate fully.

Based on information from MLS Listings, Inc. Due to MLS reporting and allowable reporting policy, this data is only informational and may not be completely accurate. Therefore, we do not guarantee the data accuracy.

Data maintained by the MLS may not reflect all real estate activity in the market.

2016 South San Diego County Annual Real Estate Report

Imperial Beach								
SINGLE-FAMILY HOMES					% Change from Year Before			
Year	Prices			Prices				
	Median	Average	Sales	DOI	SP/LP	Med	Ave	Sales
2008	\$ 330,000	\$ 374,681	81	171	96.9%			
2009	\$ 270,000	\$ 271,484	96	114	98.2%	-18.2%	-27.5%	18.5%
2010	\$ 298,450	\$ 298,679	94	136	98.4%	10.5%	10.0%	-2.1%
2011	\$ 280,000	\$ 290,718	80	282	97.5%	-6.2%	-2.7%	-14.9%
2012	\$ 295,000	\$ 316,126	127	95	97.8%	5.4%	8.7%	58.8%
2013	\$ 345,000	\$ 344,472	121	57	99.7%	16.9%	9.0%	-4.7%
2014	\$ 409,000	\$ 418,870	86	72	98.0%	18.6%	21.6%	-28.9%
2015	\$ 450,000	\$ 462,351	113	35	98.8%	10.0%	10.4%	31.4%
2016	\$ 505,000	\$ 516,035	89	82	98.5%	12.2%	11.6%	-21.2%

This information is brought to you by:

TOM STAMOS

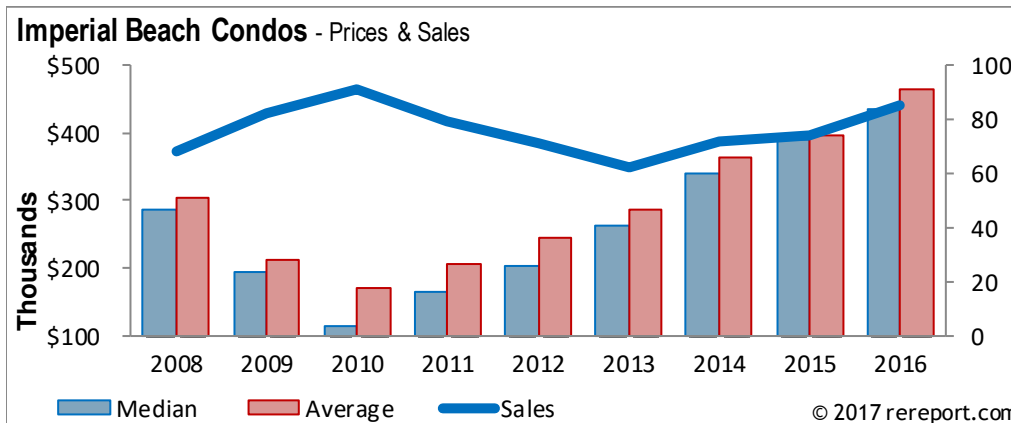
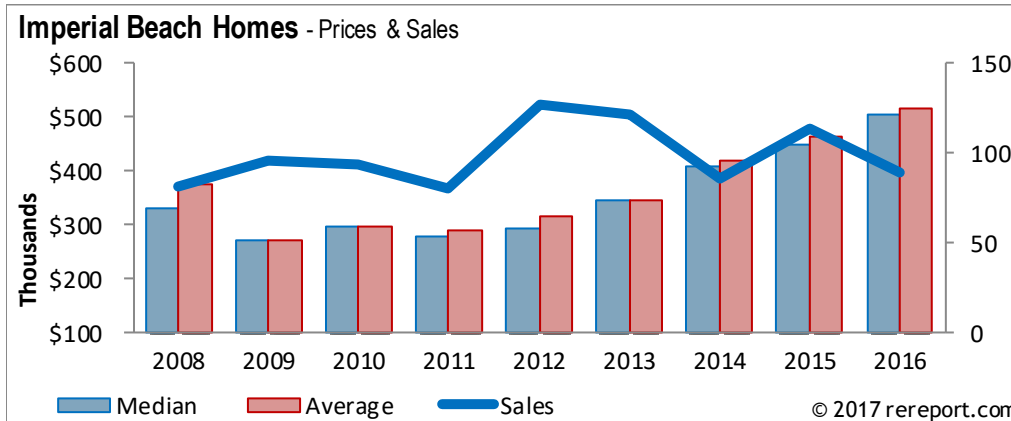
Escondido Realty

Escondido, CA

(760) 432-8750

tstamos@EscondidoRealty.Net

http://www.EscondidoRealty.Net



Imperial Beach								
Condominiums					% Change from Year Before			
Year	Prices			Prices				
	Median	Average	Sales	DOI	SP/LP	Med	Ave	Sales
2008	\$ 285,000	\$ 305,282	68	397	95.9%			
2009	\$ 194,500	\$ 211,493	82	213	97.6%	-31.8%	-30.7%	20.6%
2010	\$ 115,000	\$ 171,852	91	236	98.1%	-40.9%	-18.7%	11.0%
2011	\$ 165,000	\$ 205,296	79	189	97.0%	43.5%	19.5%	-13.2%
2012	\$ 203,000	\$ 244,397	71	159	96.5%	23.0%	19.0%	-10.1%
2013	\$ 261,500	\$ 285,927	62	164	98.1%	28.8%	17.0%	-12.7%
2014	\$ 338,750	\$ 364,381	72	162	96.9%	29.5%	27.4%	16.1%
2015	\$ 390,000	\$ 396,142	74	64	98.9%	15.1%	8.7%	2.8%
2016	\$ 435,000	\$ 463,923	85	60	98.3%	11.5%	17.1%	14.9%

If your property is listed with a real estate broker, please disregard. It is not our intention to solicit the offerings of other real estate brokers. We are happy to work with them and cooperate fully.

Based on information from MLS Listings, Inc. Due to MLS reporting and allowable reporting policy, this data is only informational and may not be completely accurate. Therefore, we do not guarantee the data accuracy.

Data maintained by the MLS may not reflect all real estate activity in the market.

2016 South San Diego County Annual Real Estate Report

Jacumba									
SINGLE-FAMILY HOMES					% Change from Year Before				
Year	Prices			Sales	DOI	SP/LP	Prices		Sales
	Median	Average					Med	Ave	
2008	\$ 89,900	\$ 112,181	9	608	89.7%				
2009	\$ 56,750	\$ 68,263	12	364	90.3%	-36.9%	-39.1%	33.3%	
2010	\$ 35,000	\$ 69,986	7	832	85.2%	-38.3%	2.5%	-41.7%	
2011	\$ 49,950	\$ 80,936	14	78	90.9%	42.7%	15.6%	100.0%	
2012	\$ 78,180	\$ 70,608	8	274	96.0%	56.5%	-12.8%	-42.9%	
2013	\$ 74,000	\$ 91,332	13	168	91.6%	-5.3%	29.4%	62.5%	
2014	\$ 90,000	\$ 99,818	11	132	92.8%	21.6%	9.3%	-15.4%	
2015	\$ 142,500	\$ 141,044	8	137	96.0%	58.3%	41.3%	-27.3%	
2016	\$ 162,000	\$ 172,611	9	122	95.7%	13.7%	22.4%	12.5%	

This information is brought to you by:

TOM STAMOS

Escondido Realty

Escondido, CA

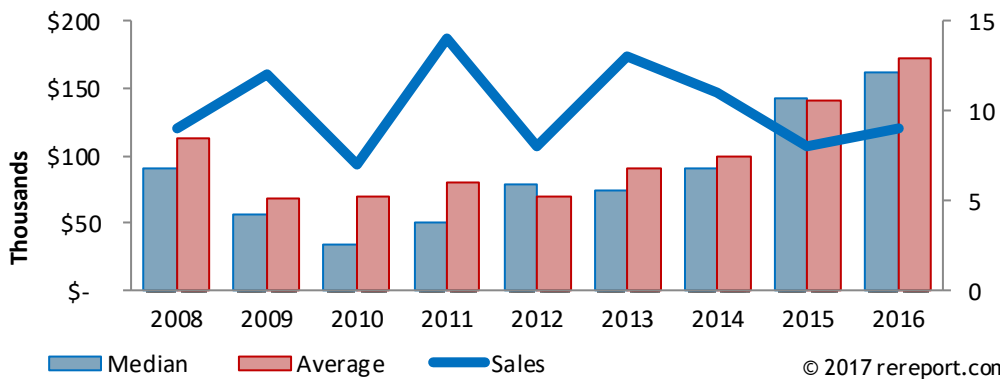
(760) 432-8750

tstamos@EscondidoRealty.Net

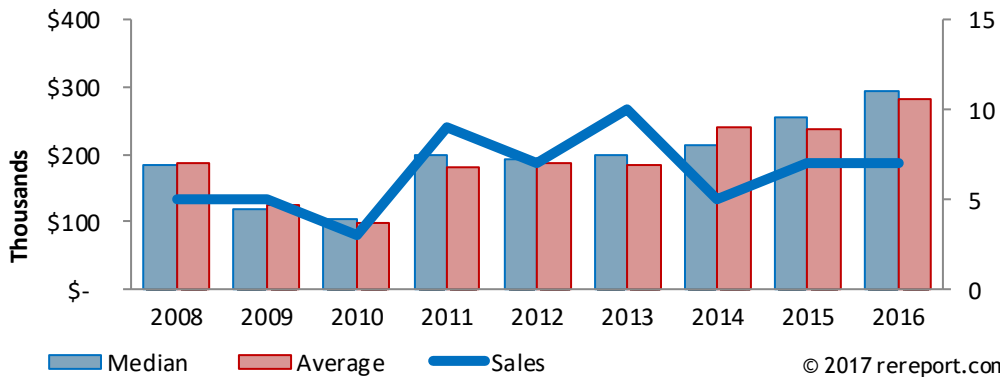
http://www.EscondidoRealty.Net



Jacumba Homes - Prices & Sales



Patrero Homes - Prices & Sales



Potrero									
SINGLE-FAMILY HOMES					% Change from Year Before				
Year	Prices			Sales	DOI	SP/LP	Prices		Sales
	Median	Average					Med	Ave	
2008	\$ 183,750	\$ 185,950	5	292	95.0%				
2009	\$ 118,000	\$ 126,200	5	218	92.0%	-35.8%	-32.1%	0.0%	
2010	\$ 104,000	\$ 99,000	3	849	105.3%	-11.9%	-21.6%	-40.0%	
2011	\$ 200,000	\$ 181,237	9	121	94.6%	92.3%	83.1%	200.0%	
2012	\$ 193,000	\$ 187,350	7	209	98.0%	-3.5%	3.4%	-22.2%	
2013	\$ 200,000	\$ 185,530	10	218	97.8%	3.6%	-1.0%	42.9%	
2014	\$ 215,000	\$ 241,600	5	582	92.6%	7.5%	30.2%	-50.0%	
2015	\$ 255,000	\$ 237,571	7	104	95.1%	18.6%	-1.7%	40.0%	
2016	\$ 293,000	\$ 282,200	7	365	97.0%	14.9%	18.8%	0.0%	

If your property is listed with a real estate broker, please disregard. It is not our intention to solicit the offerings of other real estate brokers. We are happy to work with them and cooperate fully.

Based on information from MLS Listings, Inc. Due to MLS reporting and allowable reporting policy, this data is only informational and may not be completely accurate. Therefore, we do not guarantee the data accuracy.

Data maintained by the MLS may not reflect all real estate activity in the market.

2016 South San Diego County Annual Real Estate Report

This information is brought to you by:

TOM STAMOS

Escondido Realty

Escondido, CA

(760) 432-8750

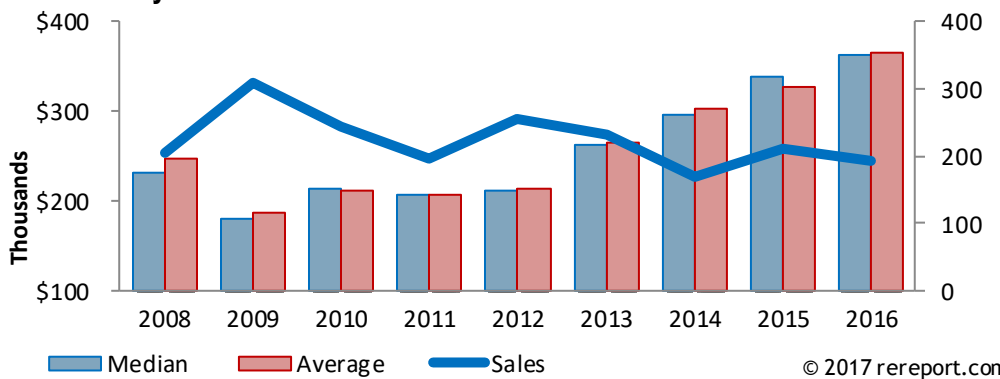
tstamos@EscondidoRealty.Net

http://www.EscondidoRealty.Net

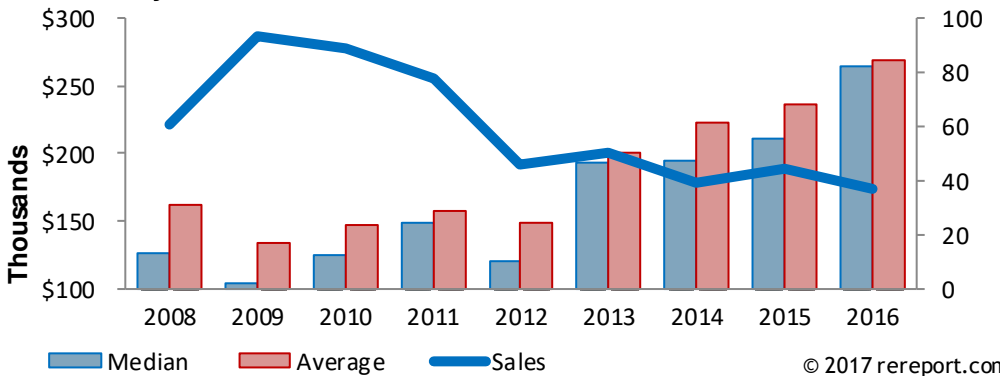


National City									
SINGLE-FAMILY HOMES					% Change from Year Before				
Year	Prices			Sales	DOI	SP/LP	Prices		Sales
	Median	Average					Med	Ave	
2008	\$ 232,500	\$ 246,767	206	209	98.3%				
2009	\$ 181,488	\$ 188,190	307	74	100.6%	-21.9%	-23.7%	49.0%	
2010	\$ 214,500	\$ 212,551	243	102	99.8%	18.2%	12.9%	-20.8%	
2011	\$ 208,000	\$ 207,754	195	146	97.4%	-3.0%	-2.3%	-19.8%	
2012	\$ 211,000	\$ 213,182	254	85	98.6%	1.4%	2.6%	30.3%	
2013	\$ 263,000	\$ 265,778	233	69	99.5%	24.6%	24.7%	-8.3%	
2014	\$ 295,000	\$ 301,638	169	95	97.8%	12.2%	13.5%	-27.5%	
2015	\$ 337,995	\$ 326,795	210	38	97.8%	14.6%	8.3%	24.3%	
2016	\$ 362,500	\$ 363,568	192	49	98.9%	7.3%	11.3%	-8.6%	

National City Homes - Prices & Sales



National City Condos - Prices & Sales



National City									
Condominiums					% Change from Year Before				
Year	Prices			Sales	DOI	SP/LP	Prices		Sales
	Median	Average					Med	Ave	
2008	\$ 127,000	\$ 161,831	61	221	95.6%				
2009	\$ 104,000	\$ 133,428	93	137	99.4%	-18.1%	-17.6%	52.5%	
2010	\$ 125,000	\$ 147,817	89	139	99.1%	20.2%	10.8%	-4.3%	
2011	\$ 148,500	\$ 158,203	78	131	97.7%	18.8%	7.0%	-12.4%	
2012	\$ 120,500	\$ 148,295	46	135	99.4%	-18.9%	-6.3%	-41.0%	
2013	\$ 192,500	\$ 201,141	50	51	100.1%	59.8%	35.6%	8.7%	
2014	\$ 194,000	\$ 223,087	39	140	98.3%	0.8%	10.9%	-22.0%	
2015	\$ 211,250	\$ 235,495	44	66	98.3%	8.9%	5.6%	12.8%	
2016	\$ 265,000	\$ 269,149	37	30	97.9%	25.4%	14.3%	-15.9%	

If your property is listed with a real estate broker, please disregard. It is not our intention to solicit the offerings of other real estate brokers. We are happy to work with them and cooperate fully.

Based on information from MLS Listings, Inc. Due to MLS reporting and allowable reporting policy, this data is only informational and may not be completely accurate. Therefore, we do not guarantee the data accuracy.

Data maintained by the MLS may not reflect all real estate activity in the market.

2016 South San Diego County Annual Real Estate Report

Otay Mesa

SINGLE-FAMILY HOMES									% Change from Year Before		
Year	Prices			Sales	DOI	SP/LP	Prices				
	Median	Average					Med	Ave	Sales		
2008	\$ 325,450	\$ 330,363	510	192	99.0%						
2009	\$ 280,000	\$ 287,087	649	93	101.9%	-14.0%	-13.1%	27.3%			
2010	\$ 280,000	\$ 292,126	540	116	100.8%	0.0%	1.8%	-16.8%			
2011	\$ 265,000	\$ 278,599	422	157	99.1%	-5.4%	-4.6%	-21.9%			
2012	\$ 275,000	\$ 283,195	483	96	99.4%	3.8%	1.6%	14.5%			
2013	\$ 335,000	\$ 336,543	457	79	99.6%	21.8%	18.8%	-5.4%			
2014	\$ 370,000	\$ 380,972	388	63	99.1%	10.4%	13.2%	-15.1%			
2015	\$ 400,000	\$ 413,259	358	34	98.8%	8.1%	8.5%	-7.7%			
2016	\$ 435,000	\$ 442,145	359	42	99.0%	8.8%	7.0%	0.3%			

This information is brought to you by:

TOM STAMOS

Escondido Realty

Escondido, CA

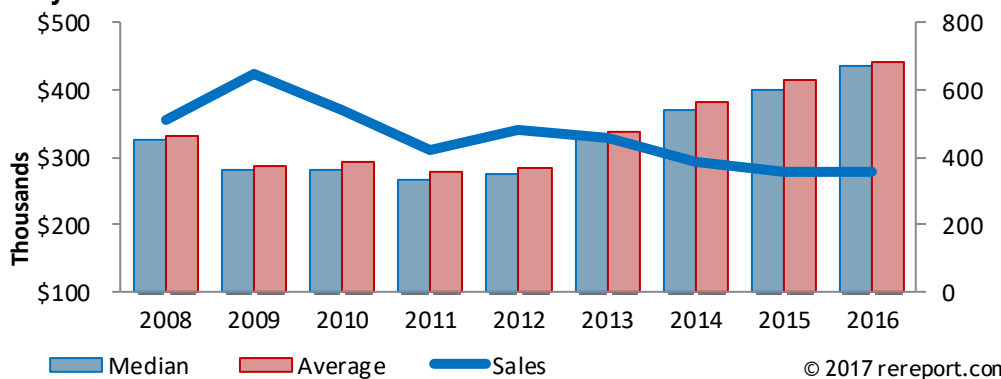
(760) 432-8750

tstamos@EscondidoRealty.Net

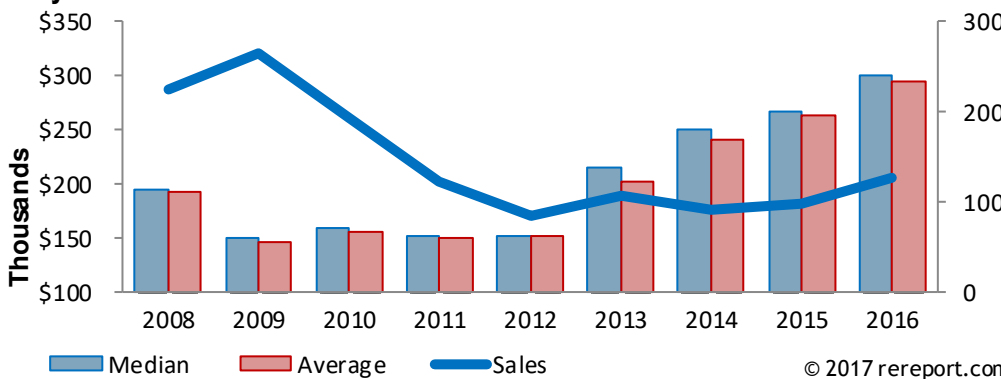
http://www.EscondidoRealty.Net



Otay Mesa Homes - Prices & Sales



Otay Mesa Condos - Prices & Sales



Otay Mesa									% Change from Year Before		
Condominiums											
Year	Prices			SP/LP	DOM	Prices					
	Sales	Median	Average			Sales	Med	Ave			
2008	\$ 195,000	\$ 192,647	224	200	98.5%						
2009	\$ 150,000	\$ 145,602	264	109	101.0%	-23.1%	-24.4%	17.9%			
2010	\$ 159,350	\$ 155,358	194	90	102.4%	6.2%	6.7%	-26.5%			
2011	\$ 150,750	\$ 149,310	122	101	99.2%	-5.4%	-3.9%	-37.1%			
2012	\$ 152,000	\$ 151,000	84	148	99.9%	0.8%	1.1%	-31.1%			
2013	\$ 215,250	\$ 202,443	106	65	101.0%	41.6%	34.1%	26.2%			
2014	\$ 250,000	\$ 240,969	91	64	99.0%	16.1%	19.0%	-14.2%			
2015	\$ 267,000	\$ 263,451	97	49	98.8%	6.8%	9.3%	6.6%			
2016	\$ 299,250	\$ 293,799	126	41	98.7%	12.1%	11.5%	29.9%			

If your property is listed with a real estate broker, please disregard. It is not our intention to solicit the offerings of other real estate brokers. We are happy to work with them and cooperate fully.

Based on information from MLS Listings, Inc. Due to MLS reporting and allowable reporting policy, this data is only informational and may not be completely accurate. Therefore, we do not guarantee the data accuracy.

Data maintained by the MLS may not reflect all real estate activity in the market.

2016 South San Diego County Annual Real Estate Report

San Ysidro

SINGLE-FAMILY HOMES						% Change from Year Before			
Year	Prices			Prices			Med	Ave	Sales
	Median	Average	Sales	DOI	SP/LP	Med			
2008	\$ 299,950	\$ 289,624	100	241	99.6%				
2009	\$ 240,000	\$ 229,640	160	75	101.6%	-20.0%	-20.7%	60.0%	
2010	\$ 255,000	\$ 241,138	95	100	100.9%	6.3%	5.0%	-40.6%	
2011	\$ 245,000	\$ 234,805	82	102	98.7%	-3.9%	-2.6%	-13.7%	
2012	\$ 260,000	\$ 244,931	81	108	99.0%	6.1%	4.3%	-1.2%	
2013	\$ 310,500	\$ 283,553	71	92	99.9%	19.4%	15.8%	-12.3%	
2014	\$ 350,000	\$ 332,563	55	60	99.0%	12.7%	17.3%	-22.5%	
2015	\$ 365,000	\$ 346,072	63	58	99.5%	4.3%	4.1%	14.5%	
2016	\$ 420,000	\$ 392,503	49	37	98.3%	15.1%	13.4%	-22.2%	

This information is brought to you by:

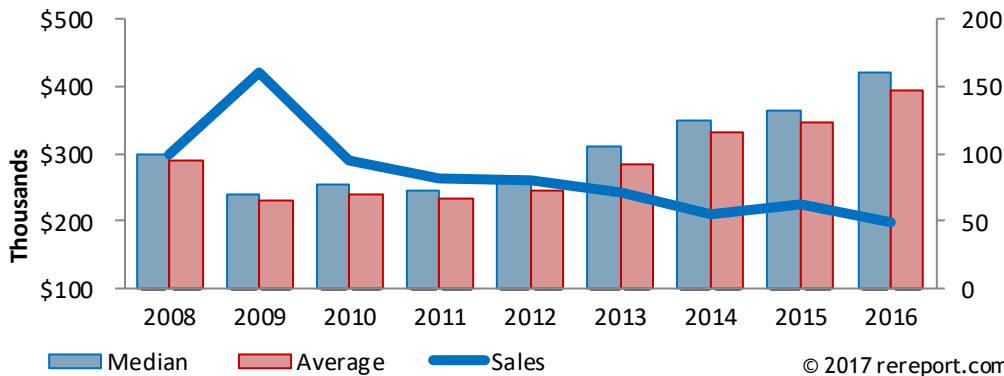
TOM STAMOS

Escondido Realty
Escondido, CA
(760) 432-8750

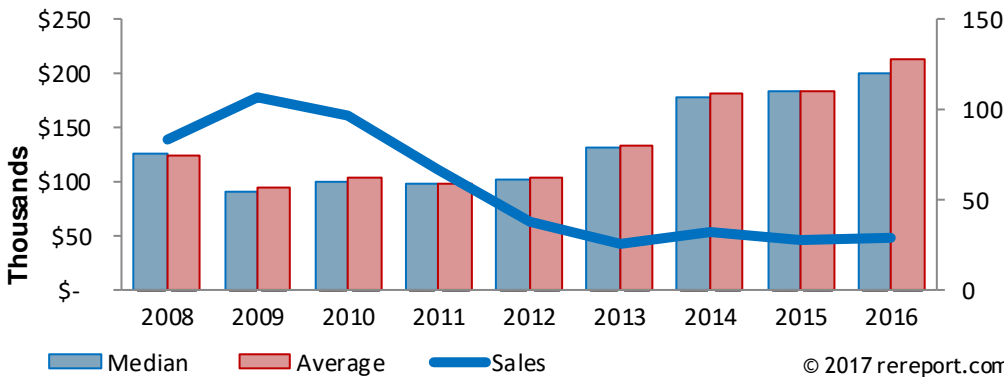
tstamos@EscondidoRealty.Net
<http://www.EscondidoRealty.Net>



San Ysidro Homes - Prices & Sales



San Ysidro Condos - Prices & Sales



San Ysidro

Condominiums						% Change from Year Before			
Year	Prices			Prices			Med	Ave	Sales
	Median	Average	Sales	DOI	SP/LP	Med			
2008	\$ 125,000	\$ 123,039	83	229	97.7%				
2009	\$ 90,000	\$ 94,029	106	72	100.5%	-28.0%	-23.6%	27.7%	
2010	\$ 100,000	\$ 104,302	97	120	101.3%	11.1%	10.9%	-8.5%	
2011	\$ 97,000	\$ 96,986	66	83	99.1%	-3.0%	-7.0%	-32.0%	
2012	\$ 102,250	\$ 104,072	38	96	99.7%	5.4%	7.3%	-42.4%	
2013	\$ 132,000	\$ 133,380	25	131	100.3%	29.1%	28.2%	-34.2%	
2014	\$ 178,500	\$ 181,945	32	182	100.9%	35.2%	36.4%	28.0%	
2015	\$ 182,500	\$ 183,525	28	78	98.0%	2.2%	0.9%	-12.5%	
2016	\$ 200,000	\$ 212,352	29	38	97.5%	9.6%	15.7%	3.6%	

If your property is listed with a real estate broker, please disregard. It is not our intention to solicit the offerings of other real estate brokers. We are happy to work with them and cooperate fully.

Based on information from MLS Listings, Inc. Due to MLS reporting and allowable reporting policy, this data is only informational and may not be completely accurate. Therefore, we do not guarantee the data accuracy.

Data maintained by the MLS may not reflect all real estate activity in the market.