# Santa Clara County



### Ivonne Valdes & Octavio Garduno

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# The Real Estate Report

# Prices Down, Sales Plunge in 2023

After setting new highs in 2022, prices for single-family, re-sale fell in 2023.

The median sales price for single-family, re-sale homes was \$1,731,458 for the year, a loss of 2.7% from 2022. The average sales price dropped 2.7% to \$2,075,982.

Home sales plunged last year due to the rise in mortgage rates. They fell 21.8% from the year before. There were 6,252 homes sold.

Home inventory was down 14.8% year-over-year. There were an average of 727 homes listed for sale each month in 2023. The average from 2000 through 2020 is 2,637.

The sales price to list price ratio for the year was 104%.

The median sales price for re-sale condominiums fell 1.8% last year to \$43,104. The average price lost 2.2% to \$1,109,257.

Condo sales were down 31.8% from 2022. There were 2,604 condos sold.

Condo inventory was down yearover-year by 7.1%. There were an average of 350 condos listed for sale each month. The average from 2003 to 2020 is 833.

The market, while still favoring sellers, will be constrained by low inventory.

For assistance in this market, do not hesitate to contact me. If you are thinking of selling, I can provide a free comparative market analysis. Also, if you go to my online report and click on Recent Sales & Listings, you will see what

has sold, what is for sale and what is pending in your neighborhood.

The on-line report is at: https://WeLiveInSanJose.rereport.com



	Santa Clara County													
SINGLE-I	FAMILY H	1OI	MES					% Chang	je from Year	Before				
			Prid	ces					Pric	es				
Year	Sales		Median		Average	SP/LP	DOI	Sales	Med	Ave				
2011	11,175	\$	567,000	\$	741,134	99.2%	76	·						
2012	11,990	\$	640,000	\$	833,954	101.5%	34	7.3%	12.9%	12.5%				
2013	10,981	\$	780,000	\$	993,306	104.1%	32	-8.4%	21.9%	19.1%				
2014	10,230	\$	855,000	\$	1,120,710	104.1%	18	-6.8%	9.6%	12.8%				
2015	10,574	\$	950,000	\$	1,246,600	105.2%	21	3.4%	11.1%	11.2%				
2016	10,001	\$	1,020,000	\$	1,284,700	102.8%	18	-5.4%	7.4%	3.1%				
2017	10,327	\$	1,175,000	\$	1,446,320	106.0%	10	3.3%	15.2%	12.6%				
2018	9,322	\$	1,337,500	\$	1,619,200	106.8%	27	-9.7%	13.8%	12.0%				
2019	8,961	\$	1,258,000	\$	1,541,280	100.9%	23	-3.9%	-5.9%	-4.8%				
2020	9,207	\$	1,380,000	\$	1,685,830	102.7%	17	2.7%	9.7%	9.4%				
2021	11,158	\$	1,626,000	\$	2,004,100	109.1%	7	21.2%	17.8%	18.9%				
2022	7,992	\$	1,780,000	\$	2,132,640	107.6%	22	-28.4%	9.5%	6.4%				
2023	6,252	\$	1,731,458	\$	2,075,982	104.0%	35	-21.8%	-2.7%	-2.7%				

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Sa	nta Clara County Homes - Prices & Sales \$3,100	T 16,000
ş	\$2,100	11,000
Thousands	\$1,100	- 6,000
	\$100 2011 2012 2013 2014 2015 2016 2017 2018 2019 2020 2021 2022 2014 2015 2016 2017 2018 2019 2020 2021 2022 2016 2017 2018 2019 2020 2021 2022 2016 2017 2018 2019 2020 2021 2022 2018 2019 2020 2021 2022 2018 2019 2020 2021 2022 2021 2	1,000 2023 4 rereport.com
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Sa	nta Clara \$1,100 -	a County Condos - Prices & Sales	7,000
ds	\$600 -		5,000
Thousands	<b>7000</b>		3,000
	\$100 -	2011 2012 2013 2014 2015 2016 2017 2018 2019 2020 2021 2022 2023	1,000
	101	Average Sales © 2024 rereport	.com

	Santa Clara County													
Condomi	niums							% Chang	ge from Year	Before				
			Pric	ces					Pric	es				
Year	Sales		Median		Average	SP/LP	DOI	Sales	Med	Ave				
2011	4,393	\$	300,000	\$	355,619	99.0%	73							
2012	4,517	\$	365,000	\$	414,108	102.1%	27	2.8%	21.7%	16.4%				
2013	4,754	\$	477,000	\$	520,910	104.8%	24	5.2%	30.7%	25.8%				
2014	4,462	\$	530,000	\$	583,557	103.3%	8	-6.1%	11.1%	12.0%				
2015	4,240	\$	610,000	\$	668,555	105.8%	12	-5.0%	15.1%	14.6%				
2016	4,218	\$	660,000	\$	730,128	103.6%	14	-0.5%	8.2%	9.2%				
2017	4,156	\$	730,000	\$	802,880	105.8%	2	-1.5%	10.6%	10.0%				
2018	3,653	\$	887,000	\$	954,689	108.7%	29	-12.1%	21.5%	18.9%				
2019	3,554	\$	827,750	\$	893,232	100.4%	33	-2.7%	-6.7%	-6.4%				
2020	3,578	\$	811,000	\$	887,438	100.8%	39	0.7%	-2.0%	-0.6%				
2021	5,277	\$	899,000	\$	975,099	103.8%	7	47.5%	10.9%	9.9%				
2022	3,818	\$	960,000	\$	1,042,230	105.9%	21	-27.6%	6.8%	6.9%				
2023	2,604	\$	943,104	\$	1,019,257	102.2%	37	-31.8%	-1.8%	-2.2%				

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	Campbell													
SII	NGLI	E-FAMII	LY	HOMES					% Chang	e from Yea	ar Before			
				Pri	ces					Pric	ces			
Y	ear	Sales		Average		Median	SP/LP	DOM	Sales	Ave	Med			
	2011	252	\$	705,053	\$	670,000	98.1%	70						
	2012	320	\$	738,462	\$	700,500	100.4%	43	27.0%	4.7%	4.6%			
	2013	282	\$	816,500	\$	881,456	103.6%	25	-11.9%	10.6%	25.8%			
	2014	281	\$	945,000	\$	1,008,610	105.3%	19	-0.4%	15.7%	14.4%			
	2015	266	\$	1,082,250	\$	1,149,520	106.4%	18	-5.3%	14.5%	14.0%			
	2016	288	\$	1,231,430	\$	1,162,500	102.8%	25	8.3%	13.8%	1.1%			
	2017	358	\$	1,404,510	\$	1,337,400	107.5%	19	24.3%	14.1%	15.0%			
	2018	267	\$	1,532,790	\$	1,500,000	106.1%	18	-25.4%	9.1%	12.2%			
	2019	241	\$	1,386,000	\$	1,484,770	101.0%	30	-9.7%	-9.6%	-1.0%			
	2020	249	\$	1,493,000	\$	1,608,270	102.9%	24	3.3%	7.7%	8.3%			
	2021	337	\$	1,750,000	\$	1,891,390	110.0%	17	35.3%	17.2%	17.6%			
	2022	225	\$	1,875,000	\$	2,007,410	107.3%	17	-33.2%	7.1%	6.1%			
	2023	178	\$	1,872,440	\$	1,984,674	104.9%	15	-20.9%	-0.1%	-1.1%			

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Ca	bell Homes - Prices & Sales	
	2,500	410
	2,000	310
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Thousands	1,000	110
	\$500 2011 2012 2013 2014 2015 2016 2017 2018 2019 2020 2021 2022 2023	10
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Ca	<b>mpbell C</b> \$1,600 -	ndos - Prices & Sales	0
	\$1,100	210	0
Thousands	\$600 -	110	0
丰	\$100 -	011 2012 2013 2014 2015 2016 2017 2018 2019 2020 2021 2022 2023	
	M	ian Average Sales © 2024 rereport.com	n

	Campbell													
Condo	minium	S						% Chang	e from Yea	ar Before				
			Pri	ces					Pric	es				
Year Sales Average					Median	SP/LP	DOM	Sales	Ave	Med				
2011	123	\$	403,406	\$	395,000	97.0%	84							
2012	151	\$	414,218	\$	395,000	101.0%	56	22.8%	2.7%	0.0%				
2013	150	\$	520,709	\$	523,000	105.0%	19	-0.7%	25.7%	32.4%				
2014	149	\$	604,606	\$	600,000	103.0%	23	-0.7%	16.1%	14.7%				
2015	149	\$	703,147	\$	716,000	106.0%	16	0.0%	16.3%	19.3%				
2016	127	\$	724,280	\$	735,000	103.3%	21	-14.8%	3.0%	2.7%				
2017	117	\$	822,156	\$	830,000	106.1%	15	-7.9%	13.5%	12.9%				
2018	126	\$	949,454	\$	944,000	108.3%	13	7.7%	15.5%	13.7%				
2019	136	\$	862,500	\$	905,075	100.1%	37	7.9%	-9.2%	-4.1%				
2020	139	\$	921,800	\$	950,985	101.3%	25	2.2%	6.9%	5.1%				
2021	206	\$	936,000	\$	962,930	104.3%	22	48.2%	1.5%	1.3%				
2022	130	\$	1,025,000	\$	1,111,720	108.0%	13	-36.9%	9.5%	15.5%				
2023	83	\$	981,125	\$	1,012,998	101.4%	17	-36.2%	-4.3%	-8.9%				

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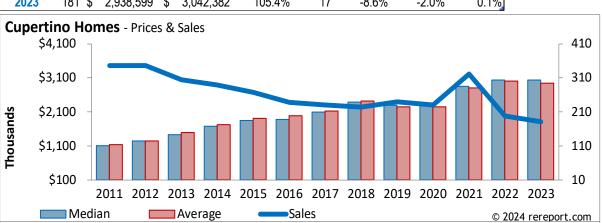
					Cu	pertino				
SINGLI	E-FAMIL	_Y	HOMES					% Chang	e from Yea	ar Before
			Pri	ces					Pric	ces
Year	Sales		Average		Median	SP/LP	DOM	Sales	Ave	Med
2011	346	\$	1,142,256	\$	1,115,000	99.7%	39			
2012	347	\$	1,252,051	\$	1,250,000	102.7%	32	0.3%	9.6%	12.1%
2013	305	\$	1,488,657	\$	1,425,000	106.1%	18	-12.1%	18.9%	14.0%
2014	289	\$	1,725,888	\$	1,680,000	109.0%	19	-5.2%	15.9%	17.9%
2015	268	\$	1,907,468	\$	1,845,000	109.0%	21	-7.3%	10.5%	9.8%
2016	238	\$	1,981,640	\$	1,880,000	104.6%	19	-11.2%	3.9%	1.9%
2017	230	\$	2,127,260	\$	2,100,000	109.9%	16	-3.4%	7.3%	11.7%
2018	224	\$	2,426,770	\$	2,384,940	110.3%	16	-2.6%	14.1%	13.6%
2019	239	\$	2,250,000	\$	2,297,190	102.2%	23	6.7%	-7.3%	-3.7%
2020	231	\$	2,250,000	\$	2,337,060	103.3%	19	-3.3%	0.0%	1.7%
2021	322	\$	2,800,000	\$	2,852,100	113.0%	13	39.4%	24.4%	22.0%
2022	198	\$	3,000,000	\$	3,039,550	108.9%	17	-38.5%	7.1%	6.6%
2023	181	\$	2,938,599	\$	3,042,382	105.4%	17	-8.6%	-2.0%	0.1%

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	ertino	Condo	<b>s</b> - Pric	es & Sa	ales										
	\$1,600	]													160
	\$1,100	-	_	^											- 110
Thousands	\$600	-													- 60
F	\$100														10
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							_								

					Cu	pertino				
Condo	minium	S						% Chang	e from Yea	r Before
			Pri	ces					Pric	es
Year	Sales		Average		Median	SP/LP	DOM	Sales	Ave	Med
2011	111	\$	676,668	\$	675,000	99.5%	46			
2012	104	\$	672,457	\$	627,500	101.9%	24	-6.3%	-0.6%	-7.0%
2013	119	\$	799,890	\$	760,000	107.1%	16	14.4%	19.0%	21.1%
2014	98	\$	920,699	\$	895,500	107.0%	18	-17.6%	15.1%	17.8%
2015	91	\$	1,064,333	\$	998,888	111.0%	16	-7.1%	15.6%	11.5%
2016	95	\$	1,135,590	\$	1,128,000	105.0%	26	4.4%	6.7%	12.9%
2017	88	\$	1,246,710	\$	1,200,000	109.9%	14	-7.4%	9.8%	6.4%
2018	84	\$	1,412,010	\$	1,400,000	111.1%	15	-4.5%	13.3%	16.7%
2019	95	\$	1,248,000	\$	1,289,000	101.7%	26	13.1%	-11.6%	-7.9%
2020	82	\$	1,252,500	\$	1,305,150	102.0%	23	-13.7%	0.4%	1.3%
2021	142	\$	1,317,500	\$	1,359,560	105.2%	25	73.2%	5.2%	4.2%
2022	99	\$	1,300,000	\$	1,406,700	104.7%	23	-30.3%	-1.3%	3.5%
2023	52	\$	1,134,206	\$	1,191,603	94.4%	15	-47.5%	-12.8%	-15.3%

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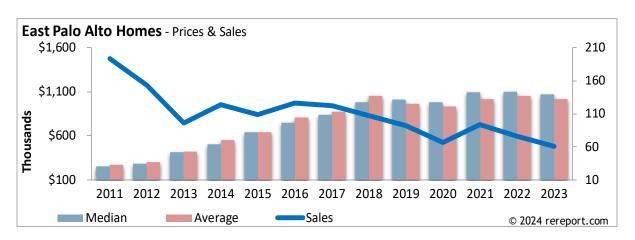
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	East Palo Alto												
SINGL	E-FAMII	Y	HOMES					% Chang	e from Yea	ar Before			
			Pri			Pric	ces						
Year	Sales		Average		Median	SP/LP	DOM	Sales	Ave	Med			
2011	194	\$	268,864	\$	255,000				#REF!	#REF!			
2012	153	\$	301,371	\$	285,000	101.2%	45	-21.1%	12.1%	11.8%			
2013	96	\$	420,397	\$	417,500	104.6%	27	-37.3%	39.5%	46.5%			
2014	124	\$	551,350	\$	503,000	102.6%	26	29.2%	31.1%	20.5%			
2015	109	\$	642,177	\$	640,000	106.7%	22	-12.1%	16.5%	27.2%			
2016	126	\$	805,798	\$	750,000	104.5%	27	15.6%	25.5%	17.2%			
2017	122	\$	876,498	\$	840,694	105.6%	18	-3.2%	8.8%	12.1%			
2018	107	\$	1,050,910	\$	980,000	109.3%	19	-12.3%	19.9%	16.6%			
2019	92	\$	962,500	\$	1,013,530	101.6%	37	-14.0%	-8.4%	3.4%			
2020	67	\$	935,000	\$	982,891	99.4%	36	-27.2%	-2.9%	-3.0%			
2021	94	\$	1,015,000	\$	1,094,440	103.2%	28	40.3%	8.6%	11.3%			
2022	76	\$	1,055,000	\$	1,101,580	104.6%	28	-19.1%	3.9%	0.7%			
2023	61	\$	1,017,583	\$	1,068,967	103.1%	29	-19.7%	-3.5%	-3.0%			





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						Silroy				
SINGL	E-FAMII	LY	HOMES					% Chang	e from Yea	ar Before
			Pri	ces					Pric	ces
Year	Sales		Average		Median	SP/LP	DOM	Sales	Ave	Med
2011	587	\$	435,594	\$	390,000	98.3%	92			
2012	617	\$	447,018	\$	406,000	99.4%	69	5.1%	2.6%	4.1%
2013	510	\$	592,251	\$	525,000	99.7%	45	-17.3%	32.5%	29.3%
2014	489	\$	644,788	\$	585,000	99.0%	47	-4.1%	8.9%	11.4%
2015	565	\$	700,857	\$	631,000	100.0%	41	15.5%	8.7%	7.9%
2016	581	\$	728,507	\$	669,800	99.8%	42	2.8%	3.9%	6.1%
2017	618	\$	776,103	\$	705,000	100.4%	33	6.4%	6.5%	5.3%
2018	517	\$	867,348	\$	785,000	101.2%	25	-16.3%	11.8%	11.3%
2019	509	\$	780,000	\$	862,973	99.3%	38	-1.5%	-10.1%	9.9%
2020	538	\$	850,000	\$	965,616	100.7%	32	5.7%	9.0%	11.9%
2021	611	\$	1,005,000	\$	1,119,950	104.9%	16	13.6%	18.2%	16.0%
2022	421	\$	1,125,000	\$	1,250,490	103.7%	23	-31.1%	11.9%	11.7%
2023	318	\$	1,080,010	\$	1,170,451	100.8%	28	-24.5%	-4.0%	-6.4%

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S	\$500			<b>^</b>				<u></u>							40
Thousands	\$300	-													20
F	\$100	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	0
		■ Media	n		Avera	ge		<b>S</b> ales	;					© 2024 r	ereport.com
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					(	Silroy				
Condo	minium	S						% Chang	e from Yea	ar Before
			Pri	ces	3				Pric	ces
Year	Sales		Average		Median	SP/LP	DOM	Sales	Ave	Med
2011	31	\$	183,300	\$	187,000	98.3%	88			
2012	38	\$	183,197	\$	186,950	100.8%	76	22.6%	-0.1%	0.0%
2013	54	\$	280,488	\$	275,250	102.1%	88	42.1%	53.1%	47.2%
2014	30	\$	335,100	\$	363,500	100.0%	27	-44.4%	19.5%	32.1%
2015	34	\$	357,452	\$	352,500	100.0%	32	13.3%	6.7%	-3.0%
2016	28	\$	411,689	\$	422,750	102.1%	31	-17.6%	15.2%	19.9%
2017	25	\$	420,824	\$	449,600	101.3%	37	-10.7%	2.2%	6.4%
2018	31	\$	504,094	\$	498,000	101.4%	23	24.0%	19.8%	10.8%
2019	33	\$	500,000	\$	494,438	98.9%	49	6.5%	-0.8%	-0.7%
2020	26	\$	499,500	\$	510,746	100.6%	36	-21.2%	-0.1%	3.3%
2021	41	\$	597,000	\$	567,192	104.0%	20	57.7%	19.5%	11.1%
2022	28	\$	602,000	\$	611,268	103.7%	23	-31.7%	0.8%	7.8%
2023	20	\$	463,899	\$	476,981	75.0%	24	-28.6%	-22.9%	-22.0%

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					Lo	s Altos				
SINGL	E-FAMII	LY	HOMES					% Chang	e from Yea	ar Before
			Pri	ces	;				Pric	ces
Year	Sales		Average		Median	SP/LP	DOM	Sales	Ave	Med
2011	307	\$	1,769,435	\$	1,647,500	98.4%	39			
2012	365	\$	1,975,216	\$	1,825,000	102.1%	31	18.9%	11.6%	10.8%
2013	323	\$	2,161,519	\$	2,100,000	105.6%	22	-11.5%	9.4%	15.1%
2014	292	\$	2,536,402	\$	2,370,000	111.0%	16	-9.6%	17.3%	12.9%
2015	309	\$	2,952,859	\$	2,750,000	110.0%	16	5.8%	16.4%	16.0%
2016	252	\$	2,852,110	\$	2,705,000	104.5%	21	-18.4%	-3.4%	-1.6%
2017	323	\$	3,262,470	\$	3,010,000	107.2%	17	28.2%	14.4%	11.3%
2018	258	\$	3,677,630	\$	3,400,000	107.7%	14	-20.1%	12.7%	13.0%
2019	298	\$	3,277,500	\$	3,462,850	101.0%	24	15.5%	-10.9%	1.8%
2020	291	\$	3,330,000	\$	3,601,970	101.6%	21	-2.3%	1.6%	4.0%
2021	353	\$	4,125,000	\$	4,292,840	110.2%	18	21.3%	23.9%	19.2%
2022	249	\$	4,195,000	\$	4,370,450	106.0%	17	-29.5%	1.7%	1.8%
2023	181	\$	4,125,554	\$	4,403,043	101.9%	22	-27.3%	-1.7%	0.7%

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Keller Williams Realty 2110 S. Bascom Ave., #101 Campbell, CA 95008 (408) 472-8782 ivonne\_valdes@yahoo.com http://www.weliveinsanjose.com Ivonne's DRE #01502965



Lo	s Altos	Home	s - Pri	ces &	Sales				-						
	\$6,100			ccs a	Jaics										400
	\$4,100	_						<u></u>							- 300
sput					_										- 200
Thousands	\$2,100														- 100
	\$100	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	└ O
		Mediar	_		Average			Sales	2010	2013	2020	2021			oort.com
		•		_	<b>~</b> .										

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<b>Altos</b> 52,100	Condo	s- Pri	ces &	Sales										- 80
31,600			<b>^</b>											- 60
31,100	-							+						40
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<b>Σ100</b>	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	- 0
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	<b>Altos</b> 52,100	\$ Altos Condo \$2,100 \$1,600 \$1,100 \$600 \$100	\$ Altos Condos- Pri \$2,100 \$1,600 \$1,100 \$600 \$100	\$ Altos Condos- Prices & \$2,100	\$ Altos Condos- Prices & Sales \$2,100 \$1,600 \$1,100	\$ Altos Condos- Prices & Sales \$ 2,100 \$ 1,600 \$ 1,100	\$ Altos Condos- Prices & Sales \$ (2,100) \$ (31,600) \$ (31,100) \$ (	\$ Altos Condos- Prices & Sales \$ (2,100) \$ (31,600) \$ (31,100) \$ (	\$ Altos Condos- Prices & Sales \$ (2,100) \$ (31,600) \$ (31,100) \$ (	\$ Altos Condos- Prices & Sales \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	\$ Altos Condos- Prices & Sales \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	\$ Altos Condos- Prices & Sales \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	\$\frac{\text{Altos Condos- Prices & Sales}}{52,100} \\ \frac{\text{51,600}}{\text{51,100}} \\ \\ \\ \\ \\ \\ \\ \\ \\ \\ \\ \\ \	\$ Altos Condos- Prices & Sales \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$

					Lo	s Altos				
Condo	minium	S						% Change	e from Yea	r Before
			Pri	ces	;				Pric	es
Year	Sales		Average		Median	SP/LP	DOM	Sales	Ave	Med
2011	50	\$	810,094	\$	792,500	98.0%	53			
2012	46	\$	874,083	\$	864,500	101.0%	33	-8.0%	7.9%	9.1%
2013	68	\$	1,044,142	\$	952,000	105.4%	14	47.8%	19.5%	10.1%
2014	43	\$	1,329,290	\$	1,200,000	106.0%	21	-36.8%	27.3%	26.1%
2015	43	\$	1,386,967	\$	1,421,000	107.0%	21	0.0%	4.3%	18.4%
2016	68	\$	1,503,050	\$	1,425,500	101.7%	17	58.1%	8.4%	0.3%
2017	46	\$	1,640,840	\$	1,565,000	105.0%	20	-32.4%	9.2%	9.8%
2018	35	\$	1,726,690	\$	1,810,000	106.8%		-23.9%	5.2%	15.7%
2019	40	\$	1,694,440	\$	1,790,160	102.4%	19	14.3%	-1.9%	-1.1%
2020	44	\$	1,691,500	\$	1,653,320	100.7%	30	10.0%	-0.2%	-7.6%
2021	74	\$	1,569,000	\$	1,655,900	100.1%	42	68.2%	-7.2%	0.2%
2022	42	\$	1,583,000	\$	1,634,380	102.7%	31	-43.2%	0.9%	-1.3%
2023	45	\$	1,536,650	\$	1,530,950	92.5%	35	7.1%	-2.9%	-6.3%

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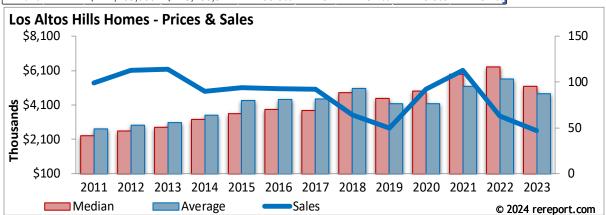
					Los A	Altos Hil	Is			
SINGLI	E-FAMIL	LY	HOMES					% Chang	e from Yea	r Before
			Pri	ces					Pric	es
Year	Sales		Average		Median	SP/LP	DOM	Sales	Ave	Med
2011	99	\$	2,705,218	\$	2,300,000	94.5%	82			
2012	113	\$	2,916,770	\$	2,600,000	97.1%	81	14.1%	7.8%	13.0%
2013	114	\$	3,069,500	\$	2,796,500	98.4%	63	0.9%	5.2%	7.6%
2014	90	\$	3,498,817	\$	3,250,000	103.0%	42	-21.1%	14.0%	16.2%
2015	94	\$	4,370,163	\$	3,612,500	105.0%	32	4.4%	24.9%	11.2%
2016	93	\$	4,434,090	\$	3,850,000	98.3%	47	-1.1%	1.5%	6.6%
2017	92	\$	4,449,680	\$	3,790,000	102.0%	34	-1.1%	0.4%	-1.6%
2018	64	\$	5,077,660	\$	4,825,000	101.1%	47	-30.4%	14.1%	27.3%
2019	50	\$	4,170,000	\$	4,477,660	99.3%	48	-21.9%	-17.9%	-7.2%
2020	92	\$	4,184,500	\$	4,920,710	97.1%	52	84.0%	0.3%	9.9%
2021	113	\$	5,200,000	\$	5,892,890	105.7%	41	22.8%	24.3%	19.8%
2022	63	\$	5,630,900	\$	6,326,140	104.2%	34	-44.2%	8.3%	7.4%
2023	47	\$	4,769,000	\$	5,180,541	90.8%	31	-25.4%	-15.3%	-18.1%

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	\$6,100	]													- 80
	\$4,100	_				1									- 60
ands	¢2.400				_				7						- 40
Thousands	\$2,100														- 20
	\$100	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	- 0
		Mediar	1		verage	!		Sales					© 20	24 rerep	ort.com

					Mont	e Seren	10			
SINGLI	E-FAMII	LY	HOMES					% Change	e from Yea	r Before
			Pri	ces					Pric	es
Year	Sales		Average		Median	SP/LP	DOM	Sales	Ave	Med
2011	25	\$	1,722,729	\$	1,660,741				#REF!	#REF!
2012	32	\$	2,031,453	\$	1,890,000	96.9%	91	28.0%	17.9%	13.8%
2013	55	\$	2,220,216	\$	1,980,000	98.8%	29	71.9%	9.3%	4.8%
2014	50	\$	2,611,569	\$	2,345,732	100.0%	33	-9.1%	17.6%	18.5%
2015	59	\$	2,953,563	\$	2,775,000	100.0%	49	18.0%	13.1%	18.3%
2016	33	\$	2,860,730	\$	2,500,000	98.2%	38	-44.1%	-3.1%	-9.9%
2017	45	\$	2,989,530	\$	2,917,500	97.9%	46	36.4%	4.5%	16.7%
2018	36	\$	3,436,060	\$	3,275,000	99.1%	20	-20.0%	14.9%	12.3%
2019	42	\$	3,125,000	\$	3,349,920	99.0%	35	16.7%	-9.1%	2.3%
2020	54	\$	3,262,500	\$	3,584,570	100.0%	29	28.6%	4.4%	7.0%
2021	59	\$	3,850,000	\$	4,334,590	105.1%	23	9.3%	18.0%	20.9%
2022	45	\$	4,200,000	\$	4,558,810	105.9%	32	-23.7%	9.1%	5.2%
2023	30	\$	3,077,375	\$	3,210,330	83.8%	28	-33.3%	-26.7%	-29.6%

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					Lo	s Gatos				
SINGL	E-FAMI	LY	HOMES					% Chang	e from Yea	r Before
			Pri	ces	;				Pric	es
Year	Sales		Average		Median	SP/LP	DOM	Sales	Ave	Med
2011	329	\$	1,390,203	\$	1,250,000	95.0%	77			
2012	375	\$	1,535,105	\$	1,303,500	97.2%	52	14.0%	10.4%	4.3%
2013	354	\$	1,480,000	\$	1,621,650	100.6%	35	-5.6%	-3.6%	24.4%
2014	352	\$	1,702,500	\$	1,886,900	101.0%	40	-0.6%	15.0%	16.4%
2015	476	\$	1,672,500	\$	1,844,050	100.7%	32	35.2%	-1.8%	-2.3%
2016	416	\$	1,809,630	\$	1,566,500	99.4%	45	-12.6%	8.2%	-15.1%
2017	468	\$	2,030,880	\$	1,857,500	101.2%	34	12.5%	12.2%	18.6%
2018	431	\$	2,166,300	\$	2,000,000	102.1%	39	-7.9%	6.7%	7.7%
2019	410	\$	2,003,000	\$	2,200,600	98.9%	43	-4.9%	-7.5%	10.0%
2020	483	\$	2,000,000	\$	2,200,600	100.5%	38	17.8%	-0.1%	0.0%
2021	614	\$	2,450,000	\$	2,647,490	104.9%	31	27.1%	22.5%	20.3%
2022	389	\$	2,580,000	\$	2,735,760	105.7%	28	-36.6%	5.3%	3.3%
2023	3/10	¢	2 525 048	\$	2 611 18/	101 6%	36	-12.6%	-2 1%	-4 6%

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	2023	34U Þ	2,525,04	+ο Φ	2,011,10	04	101.0%	30	) -14	2.0%	-Z. I 7	′o -	4.0%		
	Los Gat	os Hon	nes - Pr	ices 8	Sales										
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	·	201	1 2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	
		<b>M</b> edia	an		Average			Sales					© 20	24 rerep	ort.com
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Lo		endos- Prices & Sales	240
	\$1,600		210
	\$1,100		160
nds			110
Thousands	\$600		50
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	•	2011 2012 2013 2014 2015 2016 2017 2018 2019 2020 2021 2022 2023	
	N	dian Average Sales © 2024 rereport.c	com

Los Gatos														
Condo	minium	S		% Change	from Yea	r Before								
			Pri		Pric	es								
Year	Sales		Average		Median	SP/LP	DOM	Sales	Ave	Med				
2011	98	\$	579,934	\$	585,000	97.6%	91							
2012	143	\$	637,122	\$	650,000	98.8%	69	45.9%	9.9%	11.1%				
2013	119	\$	696,637	\$	705,000	102.1%	23	-16.8%	9.3%	8.5%				
2014	126	\$	839,580	\$	840,000	102.0%	24	5.9%	20.5%	19.1%				
2015	114	\$	925,283	\$	967,500	104.0%	18	-9.5%	10.2%	15.2%				
2016	92	\$	1,042,140	\$	1,048,500	102.2%	23	-19.3%	12.6%	8.4%				
2017	104	\$	1,066,290	\$	1,100,750	103.6%	22	13.0%	2.3%	5.0%				
2018	107	\$	1,172,950	\$	1,250,000	106.8%	19	2.9%	10.0%	13.6%				
2019	100	\$	1,200,000	\$	1,177,120	99.6%	30	-6.5%	2.3%	-5.8%				
2020	87	\$	1,280,000	\$	1,264,210	99.5%	29	-13.0%	6.7%	7.4%				
2021	157	\$	1,320,000	\$	1,280,670	102.5%	24	80.5%	3.1%	1.3%				
2022	118	\$	1,400,000	\$	1,336,840	104.5%	25	-24.8%	6.1%	4.4%				
2023	99	\$	1,294,667	\$	1,306,756	101.4%	28	-16.1%	-7.5%	-2.3%				

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SINGLI	E-FAMII	LY	HOMES			% Change	e from Yea	r Before		
			Pri	ces					Pric	es
Year	Sales		Average		Median	SP/LP	DOM	Sales	Ave	Med
2011	332	\$	521,592	\$	470,000	98.8%	70	·		
2012	369	\$	590,128	\$	530,000	99.8%	55	11.1%	13.1%	12.8%
2013	327	\$	702,359	\$	672,000	103.2%	28	-11.4%	19.0%	26.8%
2014	295	\$	763,531	\$	715,000	103.0%	25	-9.8%	8.7%	6.4%
2015	321	\$	893,851	\$	842,000	105.0%	29	8.8%	17.1%	17.8%
2016	339	\$	932,295	\$	873,000	103.5%	22	5.6%	4.3%	3.7%
2017	274	\$	1,044,260	\$	995,000	108.2%	17	-19.2%	12.0%	14.0%
2018	278	\$	1,197,780	\$	1,175,000	108.5%	17	1.5%	14.7%	18.1%
2019	260	\$	1,090,000	\$	1,132,430	101.1%	27	-6.5%	-9.0%	-3.6%
2020	238	\$	1,180,000	\$	1,232,860	102.3%	21	-8.5%	8.3%	8.9%
2021	251	\$	1,388,000	\$	1,468,020	108.4%	15	5.5%	17.6%	19.1%
2022	186	\$	1,510,000	\$	1,667,070	107.0%	18	-25.9%	8.8%	13.6%
2023	143	\$	1,478,195	\$	1,525,502	103.9%	16	-23.1%	-2.1%	-8.5%

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Mi	ilpitas	Homes	- Pric	es & S	Sales										
:	\$2,100	7													400
	\$1,600														- 300
sp s	\$1,100	-													- 200
Thousar	\$1,100 \$600														- 100
	\$100	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	<sup>⊥</sup> 0
		Mediar	ı		verage			Sales							port.com

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N	lilpitas \$1,600	Condos	s- Pric	es & S	Sales									Γ	400
	\$1,100													_	300
spu		_													200
Thousands	\$600	-													100
F	\$100														0
		2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	
		Median	l		verage	)		Sales					© 20	24 rerepo	rt.com

Condo	minium	S		% Change	e from Yea	r Before				
			Pri	ces			Pric	es		
Year	Sales		Average		Median	SP/LP	DOM	Sales	Ave	Med
2011	192	\$	302,271	\$	282,000	98.4%	86			
2012	192	\$	319,166	\$	317,500	103.1%	64	0.0%	5.6%	12.6%
2013	198	\$	467,492	\$	460,000	104.4%	26	3.1%	46.5%	44.9%
2014	211	\$	547,478	\$	550,000	102.0%	28	6.6%	17.1%	19.6%
2015	191	\$	604,116	\$	600,000	104.0%	22	-9.5%	10.3%	9.1%
2016	180	\$	654,751	\$	665,750	104.0%	21	-5.8%	8.4%	11.0%
2017	180	\$	758,487	\$	790,000	104.8%	19	0.0%	15.8%	18.7%
2018	201	\$	938,141	\$	983,000	108.7%	17	11.7%	23.7%	24.4%
2019	212	\$	897,500	\$	869,391	99.8%	33	5.5%	-4.3%	-11.6%
2020	189	\$	900,000	\$	870,304	101.0%	27	-10.8%	0.3%	0.1%
2021	299	\$	1,020,000	\$	1,000,280	104.9%	15	58.2%	13.3%	14.9%
2022	239	\$	1,166,000	\$	1,119,760	108.3%	14	-20.1%	14.3%	11.9%
2023	132	\$	1,000,250	\$	1,044,360	102.8%	21	-44.8%	-14.2%	-6.7%

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Morgan Hill													
SINGL	E-FAMII	LY	HOMES	% Change	e from Yea	r Before							
			Pri	ces			Pric	es					
Year	Sales		Average		Median	SP/LP	DOM	Sales	Ave	Med			
2011	424	\$	597,378	\$	520,000	97.1%	96						
2012	515	\$	616,151	\$	566,000	98.3%	73	21.5%	3.1%	8.8%			
2013	456	\$	722,419	\$	689,950	100.0%	50	-11.5%	17.2%	21.9%			
2014	489	\$	805,346	\$	742,000	99.0%	44	7.2%	11.5%	7.5%			
2015	484	\$	908,329	\$	820,000	100.0%	40	-1.0%	12.8%	10.5%			
2016	462	\$	949,615	\$	859,000	99.7%	39	-4.5%	4.5%	4.8%			
2017	527	\$	992,465	\$	920,000	100.5%	33	14.1%	4.5%	7.1%			
2018	437	\$	1,103,260	\$	1,010,000	102.2%	30	-17.1%	11.2%	9.8%			
2019	455	\$	1,025,000	\$	1,124,730	99.0%	35	4.1%	-7.1%	11.4%			
2020	545	\$	1,075,000	\$	1,152,820	100.6%	29	19.8%	4.9%	2.5%			
2021	535	\$	1,325,000	\$	1,449,720	105.5%	19	-1.8%	23.3%	25.8%			
2022	429	\$	1,495,000	\$	1,621,930	104.0%	23	-19.8%	12.8%	11.9%			
2023	262	\$	1,405,778	\$	1,532,445	100.3%	27	-38.9%	-6.0%	-5.5%			

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M	organ H	ill Hor	mes -	Prices	& Sa	les							_		
	\$2,100														- 600
:	\$1,600													<u></u>	- 400
Thousands	\$1,100	-													- 200
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	,	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	
		Mediar	1	F	Average	)		Sales					© 20	24 rerep	ort.com
M	organ H	ill Cor	ndos-	Prices	& Sal	es									

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Morgan Hill Condominiums % Change from Year Before														
Condo	minium	S			% Change	e from Yea	r Before							
			Pri	ces			Pric	es						
Year	Sales		Average		Median	SP/LP	DOM	Sales	Ave	Med				
2011	69	\$	246,229	\$	245,000	99.7%	96							
2012	64	\$	286,061	\$	267,950	100.2%	69	-7.2%	16.2%	9.4%				
2013	89	\$	384,975	\$	394,939	102.1%	42	39.1%	34.6%	47.4%				
2014	96	\$	464,625	\$	485,000	100.0%	36	7.9%	20.7%	22.8%				
2015	77	\$	507,112	\$	516,753	101.0%	27	-19.8%	9.1%	6.5%				
2016	79	\$	547,103	\$	550,000	100.7%	25	2.6%	7.9%	6.4%				
2017	79	\$	588,584	\$	575,000	101.5%	25	0.0%	7.6%	4.5%				
2018	100	\$	684,439	\$	679,000	102.5%	21	26.6%	16.3%	18.1%				
2019	106	\$	678,731	\$	680,486	99.1%	45	6.0%	-0.8%	0.2%				
2020	148	\$	715,000	\$	697,379	100.7%	37	39.6%	5.3%	2.5%				
2021	131	\$	825,000	\$	797,005	103.8%	17	-11.5%	15.4%	14.3%				
2022	88	\$	894,488	\$	881,903	103.9%	20	-32.8%	8.4%	10.7%				
2023	74	\$	873,063	\$	871,495	100.5%	23	-15.9%	-2.4%	-1.2%				

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Mountain View														
SINGL	E-FAMII	LY	HOMES	% Chang	e from Yea	ar Before								
			Pri	ces					Pric	ces				
Year	Sales		Average		Median	SP/LP	DOM	Sales	Ave	Med				
2011	281	\$	1,002,662	\$	965,000	100.6%	37							
2012	325	\$	1,128,912	\$	1,100,000	104.5%	22	15.7%	12.6%	14.0%				
2013	280	\$	1,346,474	\$	1,275,000	107.9%	18	-13.8%	19.3%	15.9%				
2014	232	\$	1,504,320	\$	1,467,500	111.0%	20	-17.1%	11.7%	15.1%				
2015	253	\$	1,774,932	\$	1,700,000	112.0%	17	9.1%	18.0%	15.8%				
2016	235	\$	1,840,330	\$	1,745,000	106.7%	18	-7.1%	3.7%	2.6%				
2017	228	\$	2,057,470	\$	1,989,940	110.5%	15	-3.0%	11.8%	14.0%				
2018	213	\$	2,376,610	\$	2,301,000	110.4%	14	-6.6%	15.5%	15.6%				
2019	222	\$	2,122,500	\$	2,207,950	102.3%	21	4.2%	-10.7%	-4.0%				
2020	260	\$	2,195,000	\$	2,294,010	102.5%	19	17.1%	3.4%	3.9%				
2021	331	\$	2,488,000	\$	2,592,160	109.5%	17	27.3%	13.3%	13.0%				
2022	221	\$	2,700,000	\$	2,749,830	109.0%	18	-33.2%	8.5%	6.1%				
2023	196	\$	2,486,500	\$	2,626,879	106.1%	15	-11.3%	-7.9%	-4.5%				

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#### IVONNE VALDES & OCTAVIO GARDUNO

Keller Williams Realty 2110 S. Bascom Ave., #101 Campbell, CA 95008 (408) 472-8782 ivonne\_valdes@yahoo.com http://www.weliveinsanjose.com Ivonne's DRE #01502965



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Mountain View Homes - Prices & Sales	
\$3,100	_ 400
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2011 2012 2013 2014 2015 2016 201	· ·
Median Average Sales	© 2024 rereport.com

		n View	Cond	os- Pr	ices &	Sale	s								
:	\$1,600														600
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Thousands	\$600														- 200
-	\$100	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	0
		Mediar	1		verage	1		Sales					© 20	24 rere	port.com

					Moun	ıtain Vie	W			
Condo	minium	S						% Chang	e from Yea	ar Before
			Pri	ces					Pric	es
Year	Sales		Average		Median	SP/LP	DOM	Sales	Ave	Med
2011	290	\$	484,307	\$	470,000	98.6%	69			
2012	340	\$	589,060	\$	612,500	103.3%	34	17.2%	21.6%	30.3%
2013	356	\$	653,350	\$	650,000	108.1%	15	4.7%	10.9%	6.1%
2014	293	\$	792,429	\$	779,100	108.0%	15	-17.7%	21.3%	19.9%
2015	294	\$	942,612	\$	905,000	115.0%	14	0.3%	19.0%	16.2%
2016	322	\$	1,046,710	\$	1,050,000	107.3%	19	9.5%	11.0%	16.0%
2017	310	\$	1,119,690	\$	1,148,000	110.0%	13	-3.7%	7.0%	9.3%
2018	267	\$	1,291,540	\$	1,300,000	114.3%	14	-13.9%	15.3%	13.2%
2019	271	\$	1,250,000	\$	1,227,170	103.7%	29	1.5%	-3.2%	-5.6%
2020	216	\$	1,218,000	\$	1,194,810	100.8%	25	-20.3%	-2.6%	-2.6%
2021	391	\$	1,298,000	\$	1,258,640	103.0%	24	81.0%	6.6%	5.3%
2022	271	\$	1,280,000	\$	1,280,140	105.5%	20	-30.7%	-1.4%	1.7%
2023	208	\$	1,327,358	\$	1,280,009	102.7%	23	-23.2%	3.7%	0.0%

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					Pa	lo Alto				
SINGLI	E-FAMII	LY	HOMES					% Chang	e from Yea	r Before
			Pri	ces					Pric	es
Year	Sales		Average		Median	SP/LP	DOM	Sales	Ave	Med
2011	452	\$	1,722,006	\$	1,431,500	102.5%	32			
2012	478	\$	2,009,780	\$	1,727,500	104.8%	23	5.8%	16.7%	20.7%
2013	406	\$	2,362,424	\$	2,100,000	108.6%	17	-15.1%	17.5%	21.6%
2014	357	\$	2,705,599	\$	2,410,000	114.0%	16	-12.1%	14.5%	14.8%
2015	325	\$	3,137,741	\$	2,699,000	112.0%	18	-9.0%	16.0%	12.0%
2016	354	\$	2,941,710	\$	2,540,000	104.2%	23	8.9%	-6.2%	-5.9%
2017	337	\$	3,543,770	\$	3,000,000	107.9%	20	-4.8%	20.5%	18.1%
2018	320	\$	3,694,430	\$	3,200,000	108.8%	17	-5.0%	4.3%	6.7%
2019	320	\$	3,062,500	\$	3,404,320	102.3%	29	0.0%	-17.1%	6.4%
2020	331	\$	3,000,000	\$	3,453,700	100.7%	31	3.4%	-2.0%	1.5%
2021	468	\$	3,580,000	\$	3,924,130	107.4%	23	41.4%	19.3%	13.6%
2022	327	\$	3,610,000	\$	4,040,990	106.7%	18	-30.1%	0.8%	3.0%
2023	284	\$	3 290 000	\$	3 718 116	102 1%	28	-13 1%	-8 9%	-8.0%

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	lo Alto \$2,100	Condo	s- Pri	ces &	Sales									Г	- 200
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		Mediar	1		verage	!		Sales					© 20	24 rerep	ort.com

	Palo Alto														
Condo	minium	S						% Change	e from Yea	r Before					
			Pri	ces	;				Pric	es					
Year	Sales		Average		Median	SP/LP	DOM	Sales	Ave	Med					
2011	142	\$	776,807	\$	760,000	99.1%	57								
2012	147	\$	916,456	\$	890,000	103.2%	25	3.5%	18.0%	17.1%					
2013	112	\$	1,011,236	\$	947,500	105.9%	23	-23.8%	10.3%	6.5%					
2014	108	\$	1,248,082	\$	1,250,000	112.0%	15	-3.6%	23.4%	31.9%					
2015	85	\$	1,490,334	\$	1,458,888	109.0%	20	-21.3%	19.4%	16.7%					
2016	100	\$	1,502,320	\$	1,505,000	104.5%	23	17.6%	0.8%	3.2%					
2017	86	\$	1,571,420	\$	1,510,000	109.0%	18	-14.0%	4.6%	0.3%					
2018	88	\$	1,706,500	\$	1,701,000	109.4%	16	2.3%	8.6%	12.6%					
2019	75	\$	1,498,000	\$	1,574,030	103.0%	29	-14.8%	-12.2%	-7.5%					
2020	79	\$	1,430,000	\$	1,551,880	100.0%	43	5.3%	-4.5%	-1.4%					
2021	123	\$	1,509,000	\$	1,518,800	102.6%	33	55.7%	5.5%	-2.1%					
2022	108	\$	1,600,000	\$	1,594,330	102.8%	32	-12.2%	6.0%	5.0%					
2023	75	\$	1,442,563	\$	1,531,262	92.4%	30	-30.6%	-9.8%	-4.0%					

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					Sa	n Jose				
SINGLI	E-FAMII	LY	HOMES					% Change	e from Yea	r Before
			Pri	ces					Pric	es
Year	Sales		Average		Median	SP/LP	DOM	Sales	Ave	Med
2011	6,182	\$	545,463	\$	482,000	98.8%	78			
2012	6,488	\$	603,981	\$	543,972	100.7%	54	4.9%	10.7%	12.9%
2013	5,990	\$	755,144	\$	693,000	102.9%	30	-7.7%	25.0%	27.4%
2014	5,583	\$	842,228	\$	755,000	103.0%	30	-6.8%	11.5%	8.9%
2015	5,797	\$	926,699	\$	835,000	104.0%	26	3.8%	10.0%	10.6%
2016	5,355	\$	984,837	\$	890,000	102.7%	25	-7.6%	6.3%	6.6%
2017	5,386	\$	1,102,810	\$	1,000,000	105.8%	19	0.6%	12.0%	12.4%
2018	4,937	\$	1,259,530	\$	1,180,000	107.3%	19	-8.3%	14.2%	18.0%
2019	4,817	\$	1,100,000	\$	1,190,200	100.9%	29	-2.4%	-12.7%	0.9%
2020	4,629	\$	1,230,000	\$	1,322,650	103.4%	19	-3.9%	11.8%	11.1%
2021	5,672	\$	1,425,000	\$	1,535,290	109.7%	14	22.5%	15.9%	16.1%
2022	4,119	\$	1,570,000	\$	1,695,450	107.9%	17	-27.4%	10.2%	10.4%
2023	3,077	\$	1,521,597	\$	1,653,876	104.4%	20	-25.3%	-3.1%	-2.5%

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	<b>n Jose</b> \$2,100	Homes	s - Prio	ces &	Sales										7,000
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ousands	\$1,100 \$600														3,000
두	\$100	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	- 1,000
		Median	1	A	verage	)		Sales					© 20	24 rerep	ort.com

Sa	n Jose	Condo	s - Pri	ces &	Sales										
	\$1,100														3,500
sp	\$600	_					_								- 2,500
Thousands															- 1,500
	\$100	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	└ 500
		■Mediar	า		verage	)		Sales					© 20	)24 rere	port.com
						_	_								-

	San Jose														
Condo	minium	S						% Chang	e from Yea	ar Before					
			Pri	ces	;				Pric	ces					
Year	Sales		Average		Median	SP/LP	DOM	Sales	Ave	Med					
2011	2,635	\$	283,329	\$	250,000	98.7%	90								
2012	2,592	\$	329,448	\$	300,000	101.2%	58	-1.6%	16.3%	20.0%					
2013	2,639	\$	441,193	\$	420,000	103.6%	28	1.8%	33.9%	40.0%					
2014	2,636	\$	485,523	\$	460,000	102.0%	31	-0.1%	10.0%	9.5%					
2015	2,557	\$	557,151	\$	530,000	104.0%	21	-3.0%	14.8%	15.2%					
2016	2,436	\$	596,473	\$	575,000	102.8%	22	-4.7%	7.1%	8.5%					
2017	2,434	\$	662,744	\$	635,000	104.4%	19	-0.1%	11.1%	10.4%					
2018	1,997	\$	803,037	\$	770,000	107.5%	17	-18.0%	21.2%	21.3%					
2019	1,960	\$	720,000	\$	745,053	99.9%	35	-1.9%	-10.3%	-3.2%					
2020	1,974	\$	710,000	\$	737,032	100.8%	28	0.7%	-1.4%	-1.1%					
2021	2,747	\$	770,000	\$	812,022	103.8%	21	39.2%	8.5%	10.2%					
2022	1,979	\$	830,000	\$	875,846	105.9%	18	-28.0%	7.8%	7.9%					
2023	1,407	\$	824,875	\$	874,481	102.3%	23	-28.9%	-0.6%	-0.2%					

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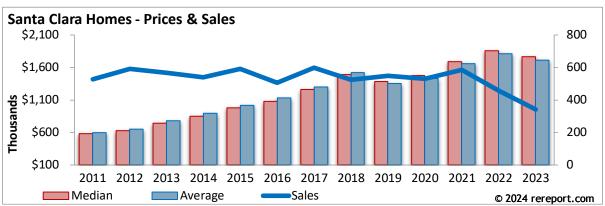
					San	ta Clara				
SINGL	E-FAMII	LY	HOMES					% Chang	e from Yea	ar Before
			Pri	ces					Pric	es
Year	Sales		Average		Median	SP/LP	DOM	Sales	Ave	Med
2011	526	\$	599,678	\$	577,625	98.7%	61			
2012	591	\$	652,138	\$	626,000	102.2%	46	12.4%	8.7%	8.4%
2013	566	\$	777,646	\$	739,425	105.1%	20	-4.2%	19.2%	18.1%
2014	540	\$	893,559	\$	847,000	106.0%	19	-4.6%	14.9%	14.5%
2015	590	\$	1,019,237	\$	975,000	109.0%	18	9.3%	14.1%	15.1%
2016	505	\$	1,129,290	\$	1,075,000	105.5%	21	-14.4%	10.8%	10.3%
2017	599	\$	1,302,930	\$	1,260,000	110.7%	13	18.6%	15.4%	17.2%
2018	525	\$	1,522,920	\$	1,490,000	109.3%	17	-12.4%	16.9%	18.3%
2019	549	\$	1,355,000	\$	1,386,760	101.9%	24	4.6%	-11.0%	-6.9%
2020	529	\$	1,430,000	\$	1,476,710	104.5%	18	-3.6%	5.5%	6.5%
2021	585	\$	1,655,000	\$	1,692,500	110.1%	15	10.6%	15.7%	14.6%
2022	456	\$	1,815,000	\$	1,857,510	111.3%	14	-22.1%	9.7%	9.7%
2023	343	\$	1,710,695	\$	1,764,771	107.6%	15	-24.8%	-5.7%	-5.0%

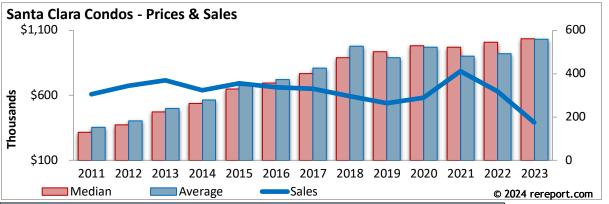
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	Santa Clara											
Condo	ondominiums % Change from Year Before											
			Pri	ces				Prices				
Year	Sales		Average		Median	SP/LP	DOM	Sales	Ave	Med		
2011	305	\$	353,418	\$	315,000	98.7%	91		·			
2012	345	\$	405,272	\$	375,000	102.4%	41	13.1%	14.7%	19.0%		
2013	370	\$	498,896	\$	472,500	104.2%	22	7.2%	23.1%	26.0%		
2014	323	\$	565,675	\$	538,000	104.0%	21	-12.7%	13.4%	13.9%		
2015	356	\$	676,496	\$	650,000	108.0%	17	10.2%	19.6%	20.8%		
2016	338	\$	721,081	\$	695,000	104.6%	17	-5.1%	6.6%	6.9%		
2017	331	\$	809,360	\$	768,000	107.1%	14	-2.1%	12.2%	10.5%		
2018	295	\$	975,483	\$	890,000	111.8%	14	114.3%	1382.0%	15.9%		
2019	263	\$	890,000	\$	935,249	100.4%	30	-10.8%	-8.8%	5.1%		
2020	288	\$	969,000	\$	981,990	101.0%	28	9.5%	8.9%	5.0%		
2021	412	\$	899,000	\$	969,337	103.0%	24	43.1%	-7.2%	-1.3%		
2022	319	\$	920,000	\$	1,009,140	105.8%	17	-22.6%	2.3%	4.1%		
2023	176	\$	1,032,625	\$	1,034,931	103.2%	18	-44.8%	12.2%	2.6%		

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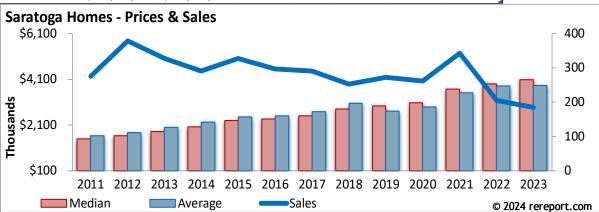
	Saratoga											
SINGLI	SINGLE-FAMILY HOMES % Change from Year Before											
			Pri			Pric	es					
Year	Sales		Average		Median	SP/LP	DOM	Sales	Ave	Med		
2011	275	\$	1,634,822	\$	1,480,000	96.2%	69					
2012	378	\$	1,770,940	\$	1,639,000	98.2%	66	37.5%	8.3%	10.7%		
2013	328	\$	1,984,635	\$	1,821,500	99.8%	42	-13.2%	12.1%	11.1%		
2014	290	\$	2,233,380	\$	2,017,500	105.0%	35	-11.6%	12.5%	10.8%		
2015	327	\$	2,447,895	\$	2,300,000	104.0%	33	12.8%	9.6%	14.0%		
2016	297	\$	2,500,330	\$	2,351,000	102.2%	37	-9.2%	2.1%	2.2%		
2017	291	\$	2,678,360	\$	2,500,000	104.8%	29	-2.0%	7.1%	6.3%		
2018	252	\$	3,061,760	\$	2,800,000	103.4%	32	-13.4%	14.3%	12.0%		
2019	273	\$	2,700,000	\$	2,946,240	99.9%	39	8.3%	-11.8%	5.2%		
2020	262	\$	2,900,000	\$	3,068,090	102.3%	30	-4.0%	7.4%	4.1%		
2021	342	\$	3,517,500	\$	3,665,750	108.5%	15	30.5%	21.3%	19.5%		
2022	205	\$	3,800,000	\$	3,891,960	106.1%	27	-40.1%	8.0%	6.2%		
2023	185	\$	3,841,125	\$	4,083,355	103.0%	28	-9.8%	1.1%	4.9%		

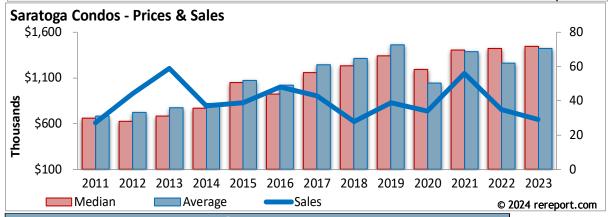
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#### IVONNE VALDES & OCTAVIO GARDUNO

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	Saratoga											
Condo	Condominiums % Change from Year Before											
	Prices Prices											
Year	Sales		Average		Median	SP/LP	DOM	Sales	Ave	Med		
2011	27	\$	684,499	\$	660,000	96.3%	95					
2012	44	\$	723,646	\$	625,360	100.4%	54	63.0%	5.7%	-5.2%		
2013	59	\$	774,969	\$	685,000	102.4%	27	34.1%	7.1%	9.5%		
2014	37	\$	820,010	\$	768,000	105.0%	21	-37.3%	5.8%	12.1%		
2015	39	\$	1,073,496	\$	1,050,000	104.0%	23	5.4%	30.9%	36.7%		
2016	48	\$	1,021,720	\$	925,000	102.3%	28	23.1%	-4.8%	-11.9%		
2017	43	\$	1,247,540	\$	1,160,000	105.5%	16	-10.4%	22.1%	25.4%		
2018	28	\$	1,310,740	\$	1,235,000	103.8%	21	-34.9%	5.1%	6.5%		
2019	39	\$	1,460,000	\$	1,344,980	100.3%	37	39.3%	11.4%	8.9%		
2020	34	\$	1,045,000	\$	1,190,850	101.7%	29	-12.8%	-28.4%	-11.5%		
2021	56	\$	1,389,000	\$	1,407,870	102.7%	24	64.7%	32.9%	18.2%		
2022	35	\$	1,260,000	\$	1,424,110	104.0%	21	-37.5%	-9.3%	1.2%		
2023	29	\$	1,420,001	\$	1,445,521	100.0%	22	-17.1%	12.7%	1.5%		

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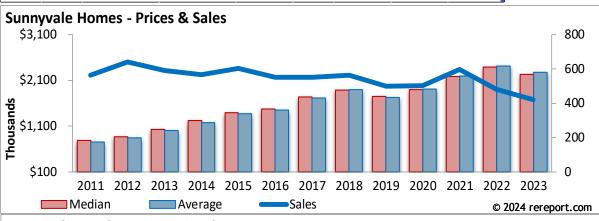
	Sunnyvale											
SINGLI	E-FAMII	LY	HOMES					% Chang	e from Yea	ar Before		
	Prices											
Year	Sales		Average		Median	SP/LP	DOM	Sales	Ave	Med		
2011	565	\$	755,620	\$	785,000	99.6%	53					
2012	640	\$	838,456	\$	865,000	103.9%	29	13.3%	11.0%	10.2%		
2013	591	\$	1,006,317	\$	1,022,500	109.1%	16	-7.7%	20.0%	18.2%		
2014	568	\$	1,176,188	\$	1,218,000	110.0%	16	-3.9%	16.9%	19.1%		
2015	603	\$	1,374,763	\$	1,400,000	112.0%	16	6.2%	16.9%	14.9%		
2016	553	\$	1,455,870	\$	1,480,000	106.8%	17	-8.3%	5.9%	5.7%		
2017	551	\$	1,713,610	\$	1,735,000	113.8%	12	-0.4%	17.7%	17.2%		
2018	563	\$	1,898,460	\$	1,888,890	110.8%	16	2.2%	10.8%	8.9%		
2019	500	\$	1,730,000	\$	1,746,780	102.5%	23	-11.2%	-8.9%	-7.5%		
2020	503	\$	1,910,000	\$	1,902,060	104.6%	19	0.6%	10.4%	8.9%		
2021	597	\$	2,200,000	\$	2,188,970	114.3%	12	18.7%	15.2%	15.1%		
2022	480	\$	2,411,000	\$	2,391,770	112.2%	14	-19.6%	9.6%	9.3%		
2023	421	\$	2,280,382	\$	2,231,894	106.9%	16	-12.3%	-5.4%	-6.7%		

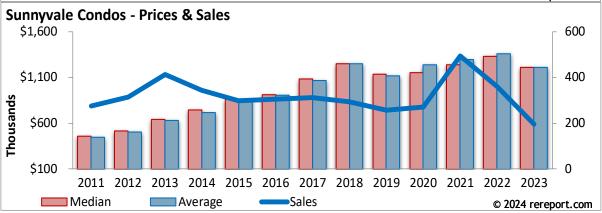
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	Sunnyvale											
Condo	Condominiums % Change from Year Before											
	Prices Prices											
Year	Sales		Average		Median	SP/LP	DOM	Sales	Ave	Med		
2011	276	\$	447,885	\$	457,500	99.9%	85					
2012	315	\$	506,403	\$	518,000	102.5%	41	14.1%	13.1%	13.2%		
2013	413	\$	631,692	\$	640,000	105.9%	15	31.1%	24.7%	23.6%		
2014	345	\$	714,757	\$	745,000	106.0%	16	-16.5%	13.1%	16.4%		
2015	299	\$	859,280	\$	860,000	109.0%	15	-13.3%	20.2%	15.4%		
2016	305	\$	905,182	\$	910,000	106.4%	18	2.0%	5.3%	5.8%		
2017	313	\$	1,067,220	\$	1,086,100	111.6%	10	2.6%	17.9%	19.4%		
2018	294	\$	1,250,040	\$	1,250,000	112.6%	13	-6.1%	17.1%	15.1%		
2019	257	\$	1,120,000	\$	1,132,340	101.6%	26	-12.6%	-10.4%	-9.4%		
2020	270	\$	1,237,500	\$	1,154,460	101.1%	25	5.1%	10.5%	2.0%		
2021	495	\$	1,298,000	\$	1,238,410	104.7%	21	83.3%	4.9%	7.3%		
2022	361	\$	1,360,000	\$	1,330,440	106.3%	17	-27.1%	4.8%	7.4%		
2023	196	\$	1,211,407	\$	1,209,303	103.2%	20	-45.7%	-10.9%	-9.1%		

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